From: Matt Kelly <mkelly@jbgsmith.com> Sent: Sunday, January 06, 2019 1:08 PM EST To: Victor Hoskins <vhoskins@arlingtonva.us>

CC: Jay Corbalis cjcorbalis@jbgsmith.com>; Tim Aiken <taiken@arlingtonva.us>

Subject: Re: NPS

That sounds like a good approach to me. Let's touch base later in the week and I can make that call when we think the timing is best.

Thanks and happy new year!

On Jan 4, 2019, at 11:06 AM, Victor Hoskins Vhoskins@arlingtonva.us wrote:

Jay,

My apologies for not responding sooner. I met with Congressman Beyer a couple of months ago and he volunteered to help us with NPS on the CC2DCA Project. However, before meeting with him Tim Aiken from our Federal Team will be meeting with the Alexandria Team that recently was successful getting approvals from NPS in Alexandria. They are meeting Monday.

After that meeting, we could do a brief call and then it would probably be a great time for Matt to reach out to Congressman Beyer for his recommended course of action.

Best.

Victor

Ps. I have copied Tim Aiken above.

Sent from my iPhone

On Dec 20, 2018, at 11:17 AM, Jay Corbalis corbalis@jbgsmith.com wrote:

Hi Victor,

Thanks again for organizing yesterday's meeting. There are lots of questions still to answer, but the meeting served an important purpose by establishing a mutual understanding of the big picture among the key stakeholders.

Among the many follow-ups that emerged, Matt asked me to touch base with you about approaching NPS. He thought it would be useful to arrange a high level meeting with them soon to get that ball rolling in the right direction, so to speak. Congressman Beyer has previously offered to facilitate such a discussion, which makes sense to us. Given Arlington's centrality to all of this, we wanted to make sure you supported that approach as well, and are involved in any outreach.

Assuming so, I think the next step would be for Matt to reach out to Don to make the ask. I can then work with his staff and yours to make the arrangements for a discussion with you, Matt, Don and whomever Don recommends we work with at NPS.

Please let me know if endorse this approach, have questions, or wish to discuss other options. Thanks!

Jay

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