From: Brian Cotter <bcotter@jbgsmith.com>
Sent: Friday, March 08, 2019 6:14 PM EST
To: Stephanie Landrum <landrum@alexecon.org>; Christina Winn <cwinn@arlingtonva.us>
CC: Andrew Vanhorn <avanhorn@jbgsmith.com>; Kelly Rindfusz <krindfusz@arlingtonva.us>; Christina Mindrup
<Mindrup@alexecon.org>; Adrianne Griffith <griffith@alexecon.org>
Subject: RE: NAIOP Bus Tour
Attachment(s): "Bus Tour Reg Flyer.jpg"
Awesome – Thanks all. Most immediate ask I received from NAIOP today was approval of the attached imagery for a registration eblast they want to send next Weds. We are good with it here.

blast they want to send no How about the others? Good weekend all.

-Brian

From: Stephanie Landrum <landrum@alexecon.org>
Sent: Friday, March 08, 2019 1:09 PM
To: Christina Winn <Cwinn@arlingtonva.us>; Brian Cotter <bcotter@jbgsmith.com>
Cc: Andrew Vanhorn <avanhorn@jbgsmith.com>; Kelly Rindfusz <Krindfusz@arlingtonva.us>; Christina Mindrup
<Mindrup@alexecon.org>; Adrianne Griffith <griffith@alexecon.org>
Subject: RE: NAIOP Bus Tour

## CAUTION: EXTERNAL EMAIL

## Fantastic- we are in as well!

Christina Mindrup on the ALX team is on the NAIOP Bus Tour committee and has been in the loop on our behalf. I'm copying her, and Adrianne Griffith here, too.

THANKS, Brian!

Talk soon, Stephanie

From: Christina Winn [mailto:Cwinn@arlingtonva.us] Sent: Friday, March 8, 2019 7:08 AM To: Brian Cotter <<u>bcotter@jbgsmith.com</u>> Cc: Stephanie Landrum <<u>landrum@alexecon.org</u>>; Andrew Vanhorn <<u>avanhorn@jbgsmith.com</u>>; Kelly Rindfusz <<u>Krindfusz@arlingtonva.us</u>> Subject: Re: NAIOP Bus Tour

Ok count Arlington in! Kelly Rindfusz will also participate in planning and logistics from our side to make sure we are all coordinated.

Thanks! Christina

Sent from my iPhone

On Mar 7, 2019, at 2:43 PM, Brian Cotter <<u>bcotter@jbgsmith.com</u>> wrote:

Stephanie / Christina – Good news...NAIOP has accepted our collective offer to host the Bus Tour May 9<sup>th</sup> in National Landing. They were welling to accept the \$10,000 sponsorship from each of your organizations, with us covering other event costs. We are working with NAIOP to schedule a kickoff to discuss site logistics, etc. Please let me know how involved you want to be in items such as that. Looking forward to working together to have a great event showing off all that National Landing has to offer! Thanks, Brian

Brian Cotter | Senior Vice President JBG Smith

4445 Willard Avenue, Suite 400 | Chevy Chase, MD 20815 240.333.3752 direct | 202.841.9136 mobile bcotter@jbgsmith.com JBGSMITH.COM

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