From: Brian Cotter <bcotter@jbgsmith.com> Sent: Monday, March 11, 2019 10:10 AM EDT

To: Adrianne Griffith <griffith@alexecon.org>; Stephanie Landrum <landrum@alexecon.org>; Christina Winn

<cwinn@arlingtonva.us>

CC: Andrew Vanhom <avanhorn@jbgsmith.com>; Kelly Rindfusz <krindfusz@arlingtonva.us>; Christina Mindrup

<Mindrup@alexecon.org> Subject: RE: NAIOP Bus Tour Thanks, Adrianne. I'll send along.

Any comments from the Arlington contingent?

From: Adrianne Griffith <griffith@alexecon.org> Sent: Monday, March 11, 2019 10:00 AM

To: Brian Cotter

bcotter@jbgsmith.com/; Stephanie Landrum landrum@alexecon.org; Christina Winn Cwinn@arlingtonva.us

Cc: Andrew Vanhorn <avanhorn@jbgsmith.com>; Kelly Rindfusz <Krindfusz@arlingtonva.us>; Christina Mindrup

<Mindrup@alexecon.org> Subject: RE: NAIOP Bus Tour

Good morning...

Looks good! I just have one minor question- our logo doesn't usually have that much white space above. Can they use the attached file instead? If not, no problem.

Thanks! Adrianne



ADRIANNE GRIFFITH

Marketing & Communications Coordinator Alexandria Economic Development Partnership

625 North Washington Street, Suite 400 Alexandria, VA 22314

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From: Brian Cotter < bcotter@jbqsmith.com>

Sent: Friday, March 8, 2019 6:15 PM

To: Stephanie Landrum <a href="mailto:stephanie"

Cc: Andrew Vanhorn <a >avanhorn@jbqsmith.com; Kelly Rindfusz Krindfusz@arlingtonva.us; Christina Mindrup

<Mindrup@alexecon.org>; Adrianne Griffith <griffith@alexecon.org>

Subject: RE: NAIOP Bus Tour

Awesome – Thanks all. Most immediate ask I received from NAIOP today was approval of the attached imagery for a registration eblast they want to send next Weds. We are good with it here.

How about the others? Good weekend all.

From: Stephanie Landrum sandrum@alexecon.org

Sent: Friday, March 08, 2019 1:09 PM

To: Christina Winn < Cwinn@arlingtonva.us >; Brian Cotter < bcotter@jbqsmith.com >

Cc: Andrew Vanhorn <a >avanhorn@jbqsmith.com; Kelly Rindfusz Krindfusz@arlingtonva.us; Christina Mindrup

< Mindrup@alexecon.org >; Adrianne Griffith < griffith@alexecon.org >

Subject: RE: NAIOP Bus Tour

CAUTION: EXTERNAL EMAIL

Fantastic- we are in as well!

Christina Mindrup on the ALX team is on the NAIOP Bus Tour committee and has been in the loop on our behalf. I'm copying her, and Adrianne Griffith here, too.

THANKS, Brian!

Talk soon. Stephanie

From: Christina Winn [mailto:Cwinn@arlingtonva.us]

Sent: Friday, March 8, 2019 7:08 AM To: Brian Cotter < bcotter@jbgsmith.com >

Cc: Stephanie Landrum stephanie Landrum@alexecon.org; Andrew Vanhorn avanhorn@jbgsmith.com; Kelly Rindfusz

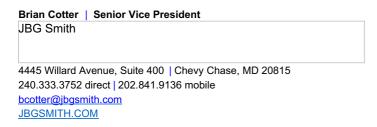
<Krindfusz@arlingtonva.us> Subject: Re: NAIOP Bus Tour Ok count Arlington in! Kelly Rindfusz will also participate in planning and logistics from our side to make sure we are all coordinated.

Thanks! Christina

Sent from my iPhone

On Mar 7, 2019, at 2:43 PM, Brian Cotter < bcotter@jbgsmith.com > wrote:

Stephanie / Christina – Good news...NAIOP has accepted our collective offer to host the Bus Tour May 9^h in National Landing. They were welling to accept the \$10,000 sponsorship from each of your organizations, with us covering other event costs. We are working with NAIOP to schedule a kickoff to discuss site logistics, etc. Please let me know how involved you want to be in items such as that. Looking forward to working together to have a great event showing off all that National Landing has to offer! Thanks, Brian



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