

**From:** Brian Cotter <bcotter@jbgsmith.com>  
**Sent:** Monday, March 11, 2019 10:50 AM EDT  
**To:** Christina Winn <cwinn@arlingtonva.us>  
**CC:** Kelly Rindfusz <krindfusz@arlingtonva.us>  
**Subject:** RE: NAIOP Bus Tour

Awesome. Thank you.

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**From:** Christina Winn <Cwinn@arlingtonva.us>  
**Sent:** Monday, March 11, 2019 10:43 AM  
**To:** Brian Cotter <bcotter@jbgsmith.com>  
**Cc:** Kelly Rindfusz <Krindfusz@arlingtonva.us>  
**Subject:** RE: NAIOP Bus Tour

Im okay with this...

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**From:** Brian Cotter [<mailto:bcotter@jbgsmith.com>]  
**Sent:** Monday, March 11, 2019 10:38 AM  
**To:** Christina Winn <[Cwinn@arlingtonva.us](mailto:Cwinn@arlingtonva.us)>  
**Subject:** RE: NAIOP Bus Tour

Sure, here you go.

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**From:** Christina Winn <[Cwinn@arlingtonva.us](mailto:Cwinn@arlingtonva.us)>  
**Sent:** Monday, March 11, 2019 10:18 AM  
**To:** Brian Cotter <[bcotter@jbgsmith.com](mailto:bcotter@jbgsmith.com)>  
**Subject:** RE: NAIOP Bus Tour

Brian – for some reason – I have been unable to open the file. Can you send it to me again?

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**From:** Brian Cotter [<mailto:bcotter@jbgsmith.com>]  
**Sent:** Friday, March 8, 2019 6:15 PM  
**To:** Stephanie Landrum <[landrum@alexecon.org](mailto:landrum@alexecon.org)>; Christina Winn <[Cwinn@arlingtonva.us](mailto:Cwinn@arlingtonva.us)>  
**Cc:** Andrew Vanhorn <[avanhorn@jbgsmith.com](mailto:avanhorn@jbgsmith.com)>; Kelly Rindfusz <[Krindfusz@arlingtonva.us](mailto:Krindfusz@arlingtonva.us)>; Christina Mindrup <[Mindrup@alexecon.org](mailto:Mindrup@alexecon.org)>; Adrienne Griffith <[griffith@alexecon.org](mailto:griffith@alexecon.org)>  
**Subject:** RE: NAIOP Bus Tour

Awesome – Thanks all. Most immediate ask I received from NAIOP today was approval of the attached imagery for a registration e-blast they want to send next Weds. We are good with it here.

How about the others?

Good weekend all.

-Brian

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**From:** Stephanie Landrum <[landrum@alexecon.org](mailto:landrum@alexecon.org)>  
**Sent:** Friday, March 08, 2019 1:09 PM  
**To:** Christina Winn <[Cwinn@arlingtonva.us](mailto:Cwinn@arlingtonva.us)>; Brian Cotter <[bcotter@jbgsmith.com](mailto:bcotter@jbgsmith.com)>  
**Cc:** Andrew Vanhorn <[avanhorn@jbgsmith.com](mailto:avanhorn@jbgsmith.com)>; Kelly Rindfusz <[Krindfusz@arlingtonva.us](mailto:Krindfusz@arlingtonva.us)>; Christina Mindrup <[Mindrup@alexecon.org](mailto:Mindrup@alexecon.org)>; Adrienne Griffith <[griffith@alexecon.org](mailto:griffith@alexecon.org)>  
**Subject:** RE: NAIOP Bus Tour

**CAUTION: EXTERNAL EMAIL**

Fantastic- we are in as well!

Christina Mindrup on the ALX team is on the NAIOP Bus Tour committee and has been in the loop on our behalf. I'm copying her, and Adrienne Griffith here, too.

THANKS, Brian!

Talk soon,  
Stephanie

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**From:** Christina Winn [<mailto:Cwinn@arlingtonva.us>]  
**Sent:** Friday, March 8, 2019 7:08 AM  
**To:** Brian Cotter <[bcotter@jbgsmith.com](mailto:bcotter@jbgsmith.com)>  
**Cc:** Stephanie Landrum <[landrum@alexecon.org](mailto:landrum@alexecon.org)>; Andrew Vanhorn <[avanhorn@jbgsmith.com](mailto:avanhorn@jbgsmith.com)>; Kelly Rindfusz <[Krindfusz@arlingtonva.us](mailto:Krindfusz@arlingtonva.us)>  
**Subject:** Re: NAIOP Bus Tour

Ok count Arlington in! Kelly Rindfusz will also participate in planning and logistics from our side to make sure we are all coordinated.

Thanks!  
Christina

Sent from my iPhone

On Mar 7, 2019, at 2:43 PM, Brian Cotter <[bcotter@jbgsmith.com](mailto:bcotter@jbgsmith.com)> wrote:

Stephanie / Christina – Good news...NAIOP has accepted our collective offer to host the Bus Tour May 9<sup>th</sup> in National Landing. They were willing to accept the \$10,000 sponsorship from each of your organizations, with us covering other event costs. We are working with NAIOP to schedule a kickoff to discuss site logistics, etc. Please let me know how involved you want to be in items such as that. Looking forward to working together to have a great event showing off all that National Landing has to offer! Thanks, Brian

**Brian Cotter | Senior Vice President**

JBG Smith

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