

**From:** Victor Hoskins  
**Sent:** Thursday, December 13, 2018 12:13 PM EST  
**To:** Andrew Vanhorn <avanhorn@jbgsmith.com>; Archer, Clare D. <CArcher@GilbaneCo.com>; Stephanie Landrum <landrum@alexecon.org>; Steve Fuller <sfuller2@gmu.edu>  
**CC:** Cherie Pleasant [pleasant@agcofdc.org] <pleasant@agcofdc.org>  
**Subject:** RE: Many thanks for yesterday's panel discussion  
Agreed-it was the best panel on the subject I have seen yet.

Victor Hoskins  
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**From:** Andrew Vanhorn [mailto:avanhorn@jbgsmith.com]  
**Sent:** Thursday, December 13, 2018 12:10 PM  
**To:** Archer, Clare D. <CArcher@GilbaneCo.com>; Victor Hoskins <Vhoskins@arlingtonva.us>; Stephanie Landrum <landrum@alexecon.org>; Steve Fuller <sfuller2@gmu.edu>  
**Cc:** Cherie Pleasant [pleasant@agcofdc.org] <pleasant@agcofdc.org>  
**Subject:** RE: Many thanks for yesterday's panel discussion

Agreed – great, fun presentation panel all around. Happy holidays everyone!

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**From:** Archer, Clare D. <CArcher@GilbaneCo.com>  
**Sent:** Thursday, December 13, 2018 10:39 AM  
**To:** [vhoskins@arlingtonva.us](mailto:vhoskins@arlingtonva.us); Stephanie Landrum <[landrum@alexecon.org](mailto:landrum@alexecon.org)>; Andrew Vanhorn <[avanhorn@jbgsmith.com](mailto:avanhorn@jbgsmith.com)>; Steve Fuller <[sfuller2@gmu.edu](mailto:sfuller2@gmu.edu)>  
**Cc:** Cherie Pleasant [pleasant@agcofdc.org] <[pleasant@agcofdc.org](mailto:pleasant@agcofdc.org)>  
**Subject:** Many thanks for yesterday's panel discussion

Victor, Stephanie, Andy and Steve,  
On behalf of the AGC Board, and myself, I just wanted to say thank you for your time and efforts yesterday – you were by far the most engaging, collegial and informative panel I've moderated, perhaps ever.

I think that NOVA, the region, and our construction industry owes you a debt of gratitude for that win. And yours team's approach and creativity will most certainly be an incredible Darden and HBS case study for years to come.... Stephanie – it is definitely worthy of bragging rights!

I look forward to future collaborations with all of you. Hope you have a great holiday –

Clare

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**Clare Archer** | Vice President | [Gilbane Building Company](#)  
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