

From: Steve Fuller <sfuller2@gmu.edu>

Sent: Thursday, December 13, 2018 12:59 PM EST

To: Archer, Clare D. <CArcher@GilbaneCo.com>

CC: Victor Hoskins <vhoskins@arlingtonva.us>; Stephanie Landrum <landrum@alexecon.org>; Andrew Vanhorn <avanhorn@jbgsmith.com>; Cherie Pleasant [pleasant@agcofdc.org] <pleasant@agcofdc.org>

Subject: Re: Many thanks for yesterday's panel discussion

Clare, this was a perfect mix of very useful information and insight. Best panel I have been on in years. Thank you everyone.

Happy holidays. Steve

Sent from my iPhone

On Dec 13, 2018, at 10:39 AM, Archer, Clare D. <CArcher@GilbaneCo.com> wrote:

Victor, Stephanie, Andy and Steve,

On behalf of the AGC Board, and myself, I just wanted to say thank you for your time and efforts yesterday – you were by far the most engaging, collegial and informative panel I've moderated, perhaps ever.

I think that NOVA, the region, and our construction industry owes you a debt of gratitude for that win. And yours team's approach and creativity will most certainly be an incredible Darden and HBS case study for years to come.... Stephanie – it is definitely worthy of bragging rights!

I look forward to future collaborations with all of you. Hope you have a great holiday –

Clare

Clare Archer | Vice President | **Gilbane Building Company**

1100 North Glebe Road, Suite 1000 | Arlington, VA | 22201

O: (703) 312-7246 | M: (301) 502-6703

www.Gilbaneco.com | [Follow Us on LinkedIn](#) | [Follow us on Twitter](#) | [Like us on Facebook](#)

Building More than Buildings® for more than 140 Years

Gilbane, a three-time member of Fortune's "100 Best Places to Work" list and a twelve-time member of *Training Magazine's* Top 125