

From: Cherie Pleasant <pleasant@agcofdc.org>
Sent: Thursday, December 13, 2018 1:06 PM EST
To: Andrew Vanhorn <avanhorn@jbgsmith.com>; Archer, Clare D. <CArcher@GilbaneCo.com>; Victor Hoskins <vhoskins@arlingtonva.us>; Stephanie Landrum <landrum@alexecon.org>; Steve Fuller <sfuller2@gmu.edu>
Subject: RE: Many thanks for yesterday's panel discussion

It was fun, and I must agree with Clare... You guys were the easiest speakers that I have ever coordinated as well. Can you just speak at all of our AGC meetings! I know there is so much more to follow, learn and explore about all this amazing development and we are really excited about it. I have so many ideas.

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From: Andrew Vanhorn <avanhorn@jbgsmith.com>
Sent: Thursday, December 13, 2018 12:10 PM
To: Archer, Clare D. <CArcher@GilbaneCo.com>; vhoskins@arlingtonva.us; Stephanie Landrum <landrum@alexecon.org>; Steve Fuller <sfuller2@gmu.edu>
Cc: Cherie Pleasant <pleasant@agcofdc.org>
Subject: RE: Many thanks for yesterday's panel discussion

Agreed – great, fun presentation panel all around. Happy holidays everyone!

From: Archer, Clare D. <CArcher@GilbaneCo.com>
Sent: Thursday, December 13, 2018 10:39 AM
To: vhoskins@arlingtonva.us; Stephanie Landrum <landrum@alexecon.org>; Andrew Vanhorn <avanhorn@jbgsmith.com>; Steve Fuller <sfuller2@gmu.edu>
Cc: Cherie Pleasant [pleasant@agcofdc.org] <pleasant@agcofdc.org>
Subject: Many thanks for yesterday's panel discussion

Victor, Stephanie, Andy and Steve,
On behalf of the AGC Board, and myself, I just wanted to say thank you for your time and efforts yesterday – you were by far the most engaging, collegial and informative panel I've moderated, perhaps ever.

I think that NOVA, the region, and our construction industry owes you a debt of gratitude for that win. And your team's approach and creativity will most certainly be an incredible Darden and HBS case study for years to come.... Stephanie – it is definitely worthy of bragging rights!

I look forward to future collaborations with all of you. Hope you have a great holiday –

Clare

Clare Archer | Vice President | **Gilbane Building Company**
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