

**From:** Matt Kelly <mkelly@jbgsmith.com>  
**Sent:** Tuesday, March 05, 2019 8:53 AM EST  
**To:** Victor Hoskins <vhoskins@arlingtonva.us>  
**CC:** Alan Ezagui (AEzagui@louriecenter.org) <AEzagui@louriecenter.org>  
**Subject:** Re: INTRODUCTION TO ALAN EZAGUI REGARDING (COMMERCIAL REAL ESTATE) CRE WITH A CAUSE

Victor,

Thank you for the introduction and the opportunity. Let me check the calendar and circle back to you both. If I can't do it I will make sure we have someone else who can handle.

Hope you're well and thanks again!  
Matt

On Mar 4, 2019, at 1:47 PM, Victor Hoskins <Vhoskins@arlingtonva.us> wrote:

**CAUTION: EXTERNAL EMAIL**

Matt,

I wanted to take a moment to introduce you to Alan Ezagui. He is working in Partnership with the Commercial Real Estate (CRE) organization on May 16<sup>th</sup> to bring together the best speakers on the most "cutting edge" topics in the commercial real estate industry in the DMV Region. I have copied Alan Ezagui above.

He had hoped that you would consider being on a panel to give your perspective on Amazon HQ2 (the deal of the century). Alan will also be reaching out to Holly Sullivan of Amazon to present her perspective. It would be similar to the Biznow event that just occurred in National Landing. However, it would be at the Wharf in DC and have an audience of about 200 commercial real estate executives, public officials, brokers, economists and business leaders. As you know, the Biznow event was sold out at 900 and there were hundreds of people that did not attend that would like to hear from you.

The full agenda can be found on the link below. Please note that David Petr, CEO of Montgomery County Economic Development and I will be on another panel discussing regional economic development and workforce development. The CRE Connect Summit was created for developers, investors, and the public sector who want to be in the know on the most pertinent topics and outlooks impacting the DMV's commercial real estate market.

I did explain to Alan that your schedule was packed with regional, national and global responsibilities, so if for some reason you could not be there he would understand and hope that someone from your Team could represent JBG.

Alan will be contacting you as a follow up to this email and I appreciate your time.

All My Best,

Victor

Ps. This is a link to the event: <https://na01.safelinks.protection.outlook.com/?url=http%3A%2F%2Fcre-connect.eventcreate.com%2F&data=02%7C01%7CVhoskins%40arlingtonva.us%7C1a9152feec0843b203bb08d69b477ec7%7C803548041fdf428e9f5f5091e994cf5>

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