

From: Archer, Clare D. <CArcher@GilbaneCo.com>

Sent: Thursday, December 13, 2018 10:38 AM EST

To: Victor Hoskins <vhoskins@arlingtonva.us>; Stephanie Landrum <landrum@alexecon.org>; Andrew Vanhorn <avanhorn@jbgsmith.com>; Steve Fuller <sfuller2@gmu.edu>

CC: Cherie Pleasant [pleasant@agcofdc.org] <pleasant@agcofdc.org>

Subject: Many thanks for yesterday's panel discussion

Victor, Stephanie, Andy and Steve,

On behalf of the AGC Board, and myself, I just wanted to say thank you for your time and efforts yesterday – you were by far the most engaging, collegial and informative panel I've moderated, perhaps ever.

I think that NOVA, the region, and our construction industry owes you a debt of gratitude for that win. And yours team's approach and creativity will most certainly be an incredible Darden and HBS case study for years to come.... Stephanie – it is definitely worthy of bragging rights!

I look forward to future collaborations with all of you. Hope you have a great holiday –

Clare

Clare Archer | Vice President | [Gilbane Building Company](#)

1100 North Glebe Road, Suite 1000 | Arlington, VA | 22201

O: (703) 312-7246 | M: (301) 502-6703

www.Gilbaneco.com | [Follow Us on LinkedIn](#) | [Follow us on Twitter](#) | [Like us on Facebook](#)

Building More than Buildings® for more than 140 Years

Gilbane, a three-time member of Fortune's "100 Best Places to Work" list and a twelve-time member of Training Magazine's Top 125