

**From:** Andrew Vanhorn <avanhorn@jbgsmith.com>  
**Sent:** Friday, March 15, 2019 1:49 PM EDT  
**To:** CountyBoard <countyboard@arlingtonva.us>  
**Subject:** Letter of Support for Amazon Incentives  
**Attachment(s):** "ArlCo Support for AMZN ltr signed 3.14.19.pdf"

Chair Dorsey and County Board members,

I wanted to share our letter of support for the incentive package that is proposed and will be voted on tomorrow (or Tuesday). We strongly believe that the 14 to 1 return on Arlington's investment is compelling for the County, and the diversification of our local economy by bringing Amazon here will lead to a healthier future for the entire region. As always, we appreciate your leadership and partnership on all that we are doing together.

Best, Andy

**Andrew VanHorn | EVP, Development**

JBG Smith

240.333.3815 direct | 202.257.1014 mobile

[avanhorn@jbgsmith.com](mailto:avanhorn@jbgsmith.com)

JBGSMITH.COM

Please consider the environment before printing this email.

Confidentiality Notice: This message and its attachments are intended solely for the use of the intended recipient(s) and may contain information that is confidential, proprietary, privileged or otherwise exempt from disclosure under applicable law or doctrine. If you are not the intended recipient, please be aware that any disclosure, copying, distribution, reliance upon or use of the contents of this message is prohibited. If you are not the intended recipient, please notify the sender, and delete and destroy all copies of this message and its attachments. No confidentiality or privilege is waived or lost by transmission errors.