From: Victor Hoskins Sent: Wednesday, February 27, 2019 4:03 PM EST To: bcotter@jbgsmith.com <bcotter@jbgsmith.com>; chris.sowick@cushwake.com <chris.sowick@cushwake.com>; Cy.Kouhestani@brookfield.com <Cy.Kouhestani@brookfield.com>; gcook@jbgsmith.com <gcook@jbgsmith.com>; jessica.miller@cushwake.com <jessica.miller@cushwake.com>; jill.goubeaux@cbre.com <jill.goubeaux@cbre.com>; jon.olmstead@cushwake.com <jon.olmstead@cushwake.com>; josh.masi@cushwake.com>; kgshooshan@shooshancompany.com <kgshooshan@shooshancompany.com>; LScala@wdgarch.com <LScala@wdgarch.com>; nalt@lpc.com <nalt@lpc.com>; Rob.Walters@avisonyoung.com <Rob.Walters@avisonyoung.com>; John Wharton <jwharton@mondayre.com> CC: Kelly Rindfusz <krindfusz@arlingtonva.us> Subject: AREG Advisory Board

Dear AREG Advisory Board Members,

As you all know, it's been an exciting year for all of us in and who work with Arlington's real estate community. The arrival of Amazon's HQ2 in our community is the largest single economic development deal in U.S. history, and the company's place in our community will be something that benefits Arlington for a long time.

Our partnership with Arlington Real Estate Group was designed to help build a stronger business community by connecting and educating real estate stakeholders, business leaders and government, through the promotion of Arlington County. We have worked together on a variety of events, from walking tours to panel discussions and networking events, with the goal of diversifying Arlington's economy and solidifying our economic base to ensure Arlington's leadership in the innovation economy for years to come. Our work has been unprecedented; Arlington is now home not only to Amazon, but also corporations like Nestle, Lidl, Graham Thornton, March of Dimes and many others. At the same time, we've become home to hundreds of technology-based startup ventures that are creating the innovative tech solutions of the future. Your collective work has been instrumental in making those successes reality.

As we move forward, we look forward to working together in various capacities. I want to give a special thanks to our AREG Chairs, past and current, Jessica Miller, Gary Cook and Cy Kouhestani for your leadership and dedication to the group. While the AREG Board is being dissolved, our work together, on these projects and more, will continue, and I greatly appreciate your efforts and look forward to our collaboration as we look to the future of Arlington's economy and the exciting things to come.

Sincerely, Victor