

From: Mark Schwartz
Sent: Sunday, March 17, 2019 10:33 AM EDT
To: Taylor Lawch <tlawch@jbgsmith.com>
CC: Andrew Vanhorn <avanhorn@jbgsmith.com>; Greg Trimmer <gtrimmer@jbgsmith.com>; Victoria Coates <vcoates@jbgsmith.com>; Clyde McGraw <cmcgraw@jbgsmith.com>
Subject: RE: Thank you to your great team

Thanks Taylor. I will pass this along.

From: Taylor Lawch [mailto:tlawch@jbgsmith.com]
Sent: Monday, March 11, 2019 9:39 PM
To: Mark Schwartz <Mschwartz@arlingtonva.us>
Cc: Andrew Vanhorn <avanhorn@jbgsmith.com>; Greg Trimmer <gtrimmer@jbgsmith.com>; Victoria Coates <vcoates@jbgsmith.com>; Clyde McGraw <cmcgraw@jbgsmith.com>
Subject: Thank you to your great team

Mark,

I wanted to drop you a note to express our appreciation and gratitude for your team's efforts on a critical path milestone on the Central District Retail Phase project. Thanks to great communication and flexibility, we were able to get a complicated vacation negotiated and recorded for the future Grocer space under 1550 Crystal Drive. Staff took the time to perform prelim review and discuss the challenges ahead of Board approval (starting our first discussions even before 4.1 acceptance). This allowed us all to get ahead of a few key challenges raised and make for a much cleaner final review. This flexibility and early-work allowed us to have a jump-start on the process, which proved to be crucial when we encountered an unexpected delay with the adjacent owner's lender review. We're excited to announce that the vacation was recorded on March 4th – a few days ahead of our drop-dead date.

While by no means a comprehensive list, we would like to especially thank Linda Collier, Joanne Gabor and Bruce Woodhams for their hard work.

Our strong working partnership with County Staff continues to be one of the main reasons that JBG SMITH believes in and invests in Arlington County. We're looking forward to achieving many more milestones with you and your great team.

Best,

Taylor Lawch | Vice President, Development

JBG Smith

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