From: Andrew Vanhorn <avanhorn@jbgsmith.com> Sent: Thursday, December 06, 2018 9:08 AM EST To: Mark Schwartz <mschwartz@arlingtonva.us>

Subject: Re: Follow up

Ok. We're meeting with Aaron mid-month to discuss. We're ready to go and the story around adding housing makes sense

Andrew VanHorn Work 240.333.3815 Cell 202.257.1014

On Dec 6, 2018, at 8:47 AM, Mark Schwartz Mschwartz@arlingtonva.us wrote:

Maybe. I have to think on that one.

From: Andrew Vanhorn [mailto:avanhorn@jbgsmith.com]

Sent: Thursday, December 6, 2018 8:46 AM
To: Mark Schwartz < Mschwartz@arlingtonva.us >

Subject: Re: Follow up

Nope. I'm recommending we delay that one a bit, but do want to discuss. We will submit 1900 this month. That make sense to you?

Andrew VanHorn Work 240.333.3815 Cell 202.257.1014

On Dec 6, 2018, at 8:44 AM, Mark Schwartz < Mschwartz@arlingtonva.us > wrote:

I did. Stand by. I also hope you are not going to be clouding up the narrative by submitting some other site plans such as River House before we get the performance agreement voted on ©

Mark

From: Andrew Vanhorn [mailto:avanhorn@jbgsmith.com]

Sent: Thursday, December 6, 2018 8:07 AM To: Mark Schwartz < Mschwartz@arlingtonva.us>

Subject: Follow up

Mark,

I found the Steve Carrell/Jeff Bezos skit. Very funny.

Did you say that you were going to share something else with me regarding your direction to staff on the AMZ efforts?

Best, Andy

Andrew VanHorn Work 240.333.3815 Cell 202.257.1014

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