

From: Andrew Vanhorn <avanhorn@jbgsmith.com>

Sent: Monday, November 12, 2018 8:51 PM EST

To: Katie Cristol <kcristol@arlingtonva.us>

Subject: Re: while we're waiting...

We should discuss next steps on this matter this week. I waited a couple days too long to respond...

Best of luck with everything tomorrow.

Andrew VanHorn

Work 240.333.3815

Cell 202.257.1014

On Nov 8, 2018, at 10:53 AM, Katie Cristol <kcristol@arlingtonva.us> wrote:

Are you amenable to one more follow up meeting with the labor group from the summer (Ginny Diamond from the cross-trades coalition and Steve Courtien with AFL-CIO, as well as Tom Bowman)?

I really appreciate your efforts at keeping the window open for a collaboration with LiUNA, especially given initial skepticism from your GCs, and Ginny had reached out to me hoping that we could at least touch base once more on whether there's a path (near or long term) on a multi-craft partnership or agreement.

Let me know if so – we can stay flexible on the timing, since things may be about to get a little hectic, but we'll try to offer some dates in the meantime.

Katie

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