From: kcristol@arlingtonva.us <kcristol@arlingtonva.us > Sent: Thursday, November 15, 2018 8:49 AM EST To: Andrew Vanhorn <avanhorn@jbgsmith.com>

Subject: Re: while we're waiting...

Thanks, Andy,

I'm supposed to be in the JBG Marketing Building this afternoon for an Adam Ebbin event - any chance you'd be in the vicinity for a guick touch-base after, around 1:45 pm?

If not, I'll aim to give a call today or tomorrow, if you can give me a general sense of the best times to reach you?

Katie

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On Nov 12, 2018, at 8:51 PM, Andrew Vanhorn svanhorn@jbgsmith.com> wrote:

We should discuss next steps on this matter this week. I waited a couple days too long to respond...

Best of luck with everything tomorrow.

Andrew VanHorn Work 240.333.3815 Cell 202.257.1014

On Nov 8, 2018, at 10:53 AM, Katie Cristol kcristol@arlingtonva.us> wrote:

Are you amenable to one more follow up meeting with the labor group from the summer (Ginny Diamond from the cross-trades coalition and Steve Courtien with AFL-CIO, as well as Tom Bowman)?

I really appreciate your efforts at keeping the window open for a collaboration with LiUNA, especially given initial skepticism from your GCs, and Ginny had reached out to me hoping that we could at least touch base once more on whether there's a path (near or long term) on a multi-craft partnership or agreement.

Let me know if so – we can stay flexible on the timing, since things may be about to get a little hectic, but we'll try to offer some dates in the meantime.

Katie

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