From: Matt de Ferranti

**Sent:** Friday, February 08, 2019 12:18 PM EST **To:** Andrew Vanhorn <a href="mailto:avanhorn@jbgsmith.com">avanhorn@jbgsmith.com</a>

CC: Holly Bray <a href="https://www.us>">hbray@lovefunding.com">hbray@lovefunding.com</a>; Catherine O'Malley <a href="https://www.us>">comalley@arlingtonva.us</a>; Krysta Jones

<krjones@arlingtonva.us>

Subject: RE: Washington Housing Initiative

Andy,

Christian would like to join this conversation—he has Friday the 15<sup>th</sup> between 11 and 1 free.

Any chance that works on your side?

Thanks,

Matt

From: Matt de Ferranti

**Sent:** Thursday, February 7, 2019 2:49 PM **To:** 'Andrew Vanhorn' <avanhorn@jbgsmith.com>

Cc: 'Holly Bray' <a href="https://doi.org/10.1016/j.com">https://doi.org/10.1016/j.com</a>; Catherine O'Malley <a href="https://doi.org/10.1016/j.com">Comalley@arlingtonva.us</a>

Subject: RE: Washington Housing Initiative

Andy,

Thank you again for reaching out. Are you free and AJ Tuesday the 13th at 11 or Friday the 15h between 11 and 1 pm next week?

If those two times don't work, we can work on another time.

Look forward to meeting with you,

Matt

From: Andrew Vanhorn [mailto:avanhorn@jbgsmith.com]

Sent: Monday, February 4, 2019 4:22 PM

To: Matt de Ferranti < mdeferranti@arlingtonva.us >

Subject: Washington Housing Initiative

Matt,

Great to catch up last week – thanks for taking the time. I spoke with AJ Jackson, who runs the WHI fund, and we'd love to find time to come in and discuss further with you and Holly.

Can you have your team provide some times that both of you are available over the next several weeks? If you can send that, then AJ and I will endeavor to make one work and set up the discussion.

Best, Andy

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