From: Matt de Ferranti
Sent: Monday, February 11, 2019 10:46 AM EST
To: Andrew Vanhorn <avanhorn@jbgsmith.com>
CC: Holly Bray <hbray@lovefunding.com>; Catherine O'Malley <comalley@arlingtonva.us>; Krysta Jones
<krjones@arlingtonva.us>
Subject: RE: Washington Housing Initiative

Got it. Sorry for the delay, Andy.

Wednesday at 11 am here at the County Board offices should work.

Does that still work for you and Mr. Jackson?

Thanks,

Matt

From: Andrew Vanhorn [mailto:avanhorn@jbgsmith.com]
Sent: Saturday, February 9, 2019 1:32 AM
To: Matt de Ferranti <mdeferranti@arlingtonva.us>
Cc: Holly Bray <hbray@lovefunding.com>; Catherine O'Malley <comalley@arlingtonva.us>; Krysta Jones <krjones@arlingtonva.us>
Subject: Re: Washington Housing Initiative

Matt,

We were just about to get back that only the 13th option worked for us. I have my APAH board orientation on Friday. We're happy to find another time that works for both of you guys the following week if that works best. Let me know.

If that's the case, could you send me some times that work for both of you?

Best, Andy

Andrew VanHorn Work 240.333.3815 Cell 202.257.1014

On Feb 8, 2019, at 10:18 AM, Matt de Ferranti mailto:sealingtonva.us wrote:

CAUTION: EXTERNAL EMAIL

Andy,

Christian would like to join this conversation—he has Friday the 15th between 11 and 1 free.

Any chance that works on your side?

Thanks,

Matt

From: Matt de Ferranti
Sent: Thursday, February 7, 2019 2:49 PM
To: 'Andrew Vanhorn' <<u>avanhorn@jbgsmith.com</u>>
Cc: 'Holly Bray' <<u>hbray@lovefunding.com</u>>; Catherine O'Malley <<u>comalley@arlingtonva.us</u>>
Subject: RE: Washington Housing Initiative

Andy,

Thank you again for reaching out. Are you free and AJ Tuesday the 13th at 11 or Friday the 15h between 11 and 1 pm next week?

If those two times don't work, we can work on another time.

Look forward to meeting with you,

Matt

From: Andrew Vanhorn [mailto:avanhorn@jbgsmith.com] Sent: Monday, February 4, 2019 4:22 PM To: Matt de Ferranti <<u>mdeferranti@arlingtonva.us</u>> Subject: Washington Housing Initiative Matt,

Great to catch up last week – thanks for taking the time. I spoke with AJ Jackson, who runs the WHI fund, and we'd love to find time to come in and discuss further with you and Holly.

Can you have your team provide some times that both of you are available over the next several weeks? If you can send that, then AJ and I will endeavor to make one work and set up the discussion.

Best, Andy

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