

**From:** Matt de Ferranti  
**Sent:** Tuesday, February 05, 2019 2:45 PM EST  
**To:** Andrew Vanhorn <avanhorn@jbgsmith.com>  
**CC:** Catherine O'Malley <comalley@arlingtonva.us>  
**Subject:** RE: Washington Housing Initiative

Andy,

Thank you for reaching out.

Cathy or I will loop back with you later today or tomorrow with some times.

Best,

Matt

---

**From:** Andrew Vanhorn [mailto:avanhorn@jbgsmith.com]  
**Sent:** Monday, February 4, 2019 4:22 PM  
**To:** Matt de Ferranti <mdeferranti@arlingtonva.us>  
**Subject:** Washington Housing Initiative

Matt,

Great to catch up last week – thanks for taking the time. I spoke with AJ Jackson, who runs the WHI fund, and we'd love to find time to come in and discuss further with you and Holly.

Can you have your team provide some times that both of you are available over the next several weeks? If you can send that, then AJ and I will endeavor to make one work and set up the discussion.

Best, Andy

Confidentiality Notice: This message and its attachments are intended solely for the use of the intended recipient(s) and may contain information that is confidential, proprietary, privileged or otherwise exempt from disclosure under applicable law or doctrine. If you are not the intended recipient, please be aware that any disclosure, copying, distribution, reliance upon or use of the contents of this message is prohibited. If you are not the intended recipient, please notify the sender, and delete and destroy all copies of this message and its attachments. No confidentiality or privilege is waived or lost by transmission errors.