

**From:** Andrew Vanhorn <avanhorn@jbgsmith.com>  
**Sent:** Monday, January 07, 2019 11:52 AM EST  
**To:** Christian Dorsey <cdorsey@arlingtonva.us>; Katie Cristol <kcristol@arlingtonva.us>  
**Subject:** RE: Seattle building article

Christian and Katie,

I wanted to share a follow up from the August article which came across my desktop last week. The supply picture seems to be helping in that rents are dropping in Seattle, starting with some of the costliest markets first:

<https://www.seattletimes.com/business/real-estate/amid-building-boom-1-in-10-seattle-apartments-are-empty-and-rents-are-dropping/>

On another note, I wanted to ask if you guys would be interested in coming to JBGS for a speaker series we host every couple weeks on Friday mornings for our teams. We'd love to have you come in and talk about everything that we don't really see/hear/discuss with you as it relates to governing the County. We'd like to understand all those other priorities, concerns and issues as a way to provide our teams with the full picture of a highly functioning local government. We'd take one of you but if we could find any date in the next 2-3 months where we could get both of you, that would be ideal!

And to your earlier comment, I did enjoy some good family time over the holidays. I feel like the year is really getting started today, as our first full week back, so moving on... I hope that you are both ready for a busy year – I know I am!

Best, Andy

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**From:** Christian Dorsey <cdorsey@arlingtonva.us>  
**Sent:** Friday, January 04, 2019 11:56 AM  
**To:** Katie Cristol <kcristol@arlingtonva.us>; Andrew Vanhorn <avanhorn@jbgsmith.com>  
**Subject:** RE: Seattle building article

Indeed. Thanks much.

**Christian Dorsey**  
Chair, Arlington County Board

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**From:** Katie Cristol  
**Sent:** Thursday, January 3, 2019 1:58 PM  
**To:** Andrew Vanhorn <avanhorn@jbgsmith.com>; Christian Dorsey <cdorsey@arlingtonva.us>  
**Subject:** RE: Seattle building article

Andy, this is a really interesting read. Thanks for sharing it with us. Happy new year to you – hope you had a little down time during the holiday...

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**From:** Andrew Vanhorn [<mailto:avanhorn@jbgsmith.com>]  
**Sent:** Friday, December 28, 2018 10:41 AM  
**To:** Christian Dorsey <cdorsey@arlingtonva.us>; Katie Cristol <kcristol@arlingtonva.us>  
**Subject:** Seattle building article

Christian and Katie -

I found this (albeit older - August 2018) article on Seattle's reaction to their housing issues a quick and interesting read:

<https://amp.economist.com/united-states/2018/08/09/booming-seattle-struggles-to-stay-affordable>

Happy New Year!

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