

From: Oster, Jake <osterjak@amazon.com>
Sent: Friday, March 08, 2019 1:14 PM EST
To: Joan Kelsch <jkelsch@arlingtonva.us>; Fava, Andrea <afava@amazon.com>
CC: Demetra McBride <dmcbride@arlingtonva.us>; John Morrill <jmorrill@arlingtonva.us>; Richard Dooley <rdooley@arlingtonva.us>; Jessica Abralind <jabralind@arlingtonva.us>
Subject: Re: Arlington Green Building Incentive Program

Joan,

Thanks for the follow up. It was great meeting you all today and we enjoyed the discussion. We look forward to continue working together as we develop this project.

Enjoy the weekend,

Jake Oster
Public Policy, Energy and Environment
802-598-1175 (m)



From: Joan Kelsch <Jkelsch@arlingtonva.us>
Date: Thursday, March 7, 2019 at 2:11 PM
To: Andrea Fava <afava@amazon.com>, "Oster, Jake" <osterjak@amazon.com>
Cc: Demetra McBride <dmcbride@arlingtonva.us>, John Morrill <JMorrill@arlingtonva.us>, Richard Dooley <Rdooley@arlingtonva.us>, Jessica Abralind <jabralind@arlingtonva.us>
Subject: Arlington Green Building Incentive Program

Andrea and Jake,
It was great to talk with you today about sustainability issues in Arlington. We are very excited to have Amazon here and look forward to working with you.

I have attached the (somewhat wonky) document outlining the Green Building Density Incentive Program. My colleague, Jessica Abralind, and I are happy to answer any questions you may have. We've worked with JBG on many projects and they are aware of the program. Nearly all site plan projects participate and it's been a win/win for developers and the County alike.

Thanks for your time today! All the best,

Joan

Joan B. Kelsch, LEED AP
Green Building Programs Manager

Office of Sustainability & Environmental Management
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From: Ruff, Emi [mailto:emiruff@amazon.com]
Sent: Monday, March 04, 2019 12:21 PM
To: John Morrill <JMorrill@arlingtonva.us>; Fava, Andrea <afava@amazon.com>
Cc: Oster, Jake <osterjak@amazon.com>; Demetra McBride <dmcbride@arlingtonva.us>; Joan Kelsch <Jkelsch@arlingtonva.us>; Richard Dooley <Rdooley@arlingtonva.us>
Subject: RE: Arlington Community Energy

Hi John!

I saw the dial-in come through – thanks so much! Andrea will be out in Arlington on Thursday afternoon – can you please send over the information for her to join in person?

Thank you,
Emi

From: John Morrill <JMorrill@arlingtonva.us>
Sent: Thursday, February 28, 2019 4:12 PM

To: Ruff, Emi <emiruff@amazon.com>; Fava, Andrea <afava@amazon.com>
Cc: Oster, Jake <osterjak@amazon.com>; Demetra McBride <dmcbride@arlingtonva.us>; Joan Kelsch <Jkelsch@arlingtonva.us>;
Richard Dooley <Rdooley@arlingtonva.us>
Subject: RE: Arlington Community Energy

Thank you! I'll get a room and phone # for us.

John Morrill, CEM

Energy Manager
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From: Ruff, Emi [<mailto:emiruff@amazon.com>]
Sent: Thursday, February 28, 2019 2:39 PM
To: Fava, Andrea <afava@amazon.com>; John Morrill <JMorrill@arlingtonva.us>
Cc: Oster, Jake <osterjak@amazon.com>; Demetra McBride <dmcbride@arlingtonva.us>; Joan Kelsch <Jkelsch@arlingtonva.us>;
Richard Dooley <Rdooley@arlingtonva.us>
Subject: RE: Arlington Community Energy

Hi John!

Thanks so much for sending over times. Could we please confirm 3:30 – 4:30 ET on Thursday March 7th? Jake will be able to join the call then as well.

Cheers,
Emi

From: Fava, Andrea <afava@amazon.com>
Sent: Wednesday, February 27, 2019 5:57 PM
To: John Morrill <JMorrill@arlingtonva.us>
Cc: Oster, Jake <osterjak@amazon.com>; Demetra McBride <dmcbride@arlingtonva.us>; Joan Kelsch <Jkelsch@arlingtonva.us>;
Richard Dooley <Rdooley@arlingtonva.us>; Ruff, Emi <emiruff@amazon.com>
Subject: RE: Arlington Community Energy

Thanks, John. I'm looking forward to this! I'm adding Emi to help us confirm a time next week. Very best, Andrea

Andrea Fava | Public Policy Director | Amazon
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From: John Morrill [<mailto:JMorrill@arlingtonva.us>]
Sent: Wednesday, February 27, 2019 5:56 PM
To: Fava, Andrea <afava@amazon.com>
Cc: Oster, Jake <osterjak@amazon.com>; Demetra McBride <dmcbride@arlingtonva.us>; Joan Kelsch <Jkelsch@arlingtonva.us>;
Richard Dooley <Rdooley@arlingtonva.us>
Subject: Arlington Community Energy

Hello Ms. Fava,

We are all excited about the plans for Amazon to invest in Arlington! Welcome!

Arlington has been leaning forward on clean energy, climate action, and sustainability for years. We are pleased that leading firms like JBG Smith and Dominion Energy have been active partners in those planning and implementation efforts.

Much of our current focus is on high-efficiency buildings; renewable energy; and modernization of the grid including energy storage, electrification, distributed energy, and resilience. We would like to give you a brief overview of our programmatic goals, to identify ways we might partner together, and answer any questions you might have.

This introductory call would include the management team of the [Arlington Initiative to Rethink Energy \(AIRE\)](#) –

Demetra McBride, Bureau Chief of the Office of Sustainability & Environmental Management,
Joan Kelsch, Green Buildings Program Manager, and
Rich Dooley, Community Energy Coordinator

We have the following time slots available (all assuming 1 hr (max) blocks) –

Wednesday Mar 6 - 1:30 pm Eastern
Wednesday Mar 6 - 3:00 pm Eastern
Thursday Mar 7 - 2:00 pm Eastern
Thursday Mar 7 - 3:00 pm Eastern
Thursday Mar 7 - 4:00 pm Eastern

This discussion could identify some topics for a deeper dive when Mr. Oster comes to town.

We look forward to speaking with you and building a lasting relationship with your firm.

Thank you,
John

John Morrill, CEM

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From: Christina Winn

Sent: Wednesday, February 27, 2019 5:01 PM

To: John Morrill <JMorrill@arlingtonva.us>; Fava, Andrea <afava@amazon.com>; Oster, Jake <osterjak@amazon.com>

Cc: Anthony Fusarelli <Afusarelli@arlingtonva.us>; Richard Tucker <Rtucker@arlingtonva.us>

Subject: Arlington Community Energy

Andrea & Jake –

I would like to introduce you to John Morrill with Arlington County – he is the Energy Manager in the Office of Sustainability and Environmental Management and is interested in speaking with you about renewable energy, sustainability and green building programs.

John – Andrea is the Public Policy Director for Amazon and our main point of contact. Jake is Head of Energy Policy for Amazon. Andrea can be available for a call next week and then when Jake comes into town in late April you all can schedule a deeper dive meeting in person.

John – can you send some times that your team is available to Andrea for a call next week? And, I will step out of it and let you all coordinate.

Thanks!
Christina



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