

**From:** Matt de Ferranti  
**Sent:** Wednesday, March 06, 2019 2:00 PM EST  
**To:** Christian Dorsey <cdorsey@arlingtonva.us>; Fava, Andrea <afava@amazon.com>  
**CC:** Huseman, Brian <bhuseman@amazon.com>; Moore, Brian <brsmoore@amazon.com>  
**Subject:** RE: Inviting you to join us next week

Thank you, Andrea, Brian, and Brian. Look forward to seeing you.

Best,

Matt

**Matt de Ferranti**  
**Member, Arlington County Board**

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**From:** Christian Dorsey  
**Sent:** Wednesday, March 6, 2019 1:54 PM  
**To:** Fava, Andrea <afava@amazon.com>  
**Cc:** Matt de Ferranti <mdeferranti@arlingtonva.us>; Huseman, Brian <bhuseman@amazon.com>; Moore, Brian <brsmoore@amazon.com>  
**Subject:** Re: Inviting you to join us next week

Thank you. We look forward to seeing you around.

Christian Dorsey

Chair, Arlington County Board

Sent from my mobile device. Please excuse my brevity and any typos.

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On Mar 6, 2019, at 11:33 AM, Fava, Andrea <[afava@amazon.com](mailto:afava@amazon.com)> wrote:

Dear Matt and Christian,

Thanks for thinking about us for these meetings. Brian Moore was invited to attend and listen at the recent CCCA meeting, and it was valuable to hear perspectives from the community members there and meet additional residents personally.

We would be happy to attend these civic association meetings, listen, and say hello. We'll work out logistics here internally, but Brian Moore will likely be the person to attend.

Very best,

Andrea

**Andrea Fava** | Public Policy Director | Amazon  
[afava@amazon.com](mailto:afava@amazon.com) | T 202.442.2952 | M 202.580.9510

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**From:** Matt de Ferranti [<mailto:mdeferranti@arlingtonva.us>]  
**Sent:** Tuesday, March 05, 2019 7:19 PM  
**To:** Huseman, Brian <[bhuseman@amazon.com](mailto:bhuseman@amazon.com)>; Fava, Andrea <[afava@amazon.com](mailto:afava@amazon.com)>; Moore, Brian <[brsmoore@amazon.com](mailto:brsmoore@amazon.com)>  
**Cc:** Christian Dorsey <[cdorsey@arlingtonva.us](mailto:cdorsey@arlingtonva.us)>  
**Subject:** Inviting you to join us next week

Brian, Andrea, and Brian,

Thank you for your article about small business and your continued willingness to be available to touch base as needed. We really appreciate your engagement and commitment.

In the spirit of thoughtful, constructive engagement, we write to invite you to three community meetings over the coming week and a half before the vote on the performance agreement. Attending these meetings would provide you with the opportunity to meet with key community leaders and residents who you have not yet had a chance to meet, who would provide thoughtful, additional perspectives that we believe would benefit you and your team, as well as these leaders and residents. Joining us at them would benefit the relationship we know that you want to build with the community.

We recommend meetings with the Shirlington (March 11), Arlington Mill (March 13), and Leeway Overlee Civic Associations (March 13<sup>th</sup>). The first two are in areas and with leaders who you have not met with who would, in our view, add to your perspective and offer added and important input as you engage with the community. The third is a north Arlington Civic Association that we think would be partially representative of the Northern neighborhoods in the County. We would love it if you could come to these events. We think doing so without fanfare and listening and saying hello and being available would be wonderful.

Thank you for your consideration and all you are doing to help build this partnership.

Best regards,

Christian and Matt  
**Chair and Member, Arlington County Board**

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