

From: Angela Easterwood <Aeasterwood@arlingtonva.us>
Sent: Wednesday, March 06, 2019 11:37 AM EST
To: Boehret, Matt <boehret@amazon.com>
CC: Jack Belcher <jbelcher@arlingtonva.us>; Katherine Barbee <kbarbee@arlingtonva.us>
Subject: RE: Checking In

Hi Matt.

The only opening on March 13 is 10am and 3 or 4pm.

From: Boehret, Matt [mailto:boehret@amazon.com]
Sent: Wednesday, March 6, 2019 9:06 AM
To: Angela Easterwood <Aeasterwood@arlingtonva.us>
Subject: RE: Checking In

Hi Angela!

Please let me know what times work best for Jack on Wed., March 13th.

Best,

Matt Boehret
EA, Kim Majerus & Alec Chalmers
AWS, State and Local Government

202.734.9818 - mobile



**Please note that I may not be able to respond from 9AM-5PM ET until mid-March.

From: Jack Belcher <jbelcher@arlingtonva.us>
Sent: Tuesday, March 5, 2019 8:45 PM
To: Majerus, Kim <kmajerus@amazon.com>
Cc: Boehret, Matt <boehret@amazon.com>; Angela Easterwood <Aeasterwood@arlingtonva.us>
Subject: RE: Checking In

Kim, that would be great. Looking forward to seeing you. Angela, please coordinate with Matt.
Jack

From: Majerus, Kim [mailto:kmajerus@amazon.com]
Sent: Monday, March 4, 2019 10:57 PM
To: Jack Belcher <jbelcher@arlingtonva.us>
Cc: Boehret, Matt <boehret@amazon.com>
Subject: Re: Checking In

Hi there, just getting through all the emails on my end. So apologies for the delay in responding. John Stephenson and I connected on your previous email to him and would like to discuss first thing tomorrow. I want to ensure we're on the right track, in light of the teams recent update.

My assistant is working with Laura/Todd to find time for us to reconnect, live. I'm heading to DC next week Wednesday, would your schedule allow for a mid-day coffee?

-Kim Majerus

KMajerus@amazon.com
M - 708-267-1034

Sent from my iPhone

On Mar 4, 2019, at 7:27 PM, Jack Belcher <jbelcher@arlingtonva.us> wrote:

Kim, we made so much progress in establishing a relationship in December but seems we have not followed up with your challenge to meet regularly.

Later this month, John Bayliss will be with Teresa at the Presideo CIO select briefing in late March, I was hoping this could be the affirmation of the relationship we are attempting to achieve.

We were pleased to meet with Phil Silver and our transportation leaders. It looks like progress is being made there and shortly we will be moving forward with in depth discussions with our health and human services partners.

A side note we are being challenged by the Our Revolution interests to that we are not realizing the synergy we aspired for with Amazon.

We met with your fiber team and toured our footprint, but no response other than initial interest.

All good, but no substantive discussion of steps forward. I really need that cooperative validation.

Just a reminder, my boss continues to ask if we have identified a point of influence within Amazon.

Nothing to worry immediately about, however the longer we delay, the more likely there will be more discontent.

Interested in your perspective.

Jack

Jack Belcher
Chief Information Officer
Arlington County
Telephone 703 228-3220
www.arlingtonva.us/depts/DTS