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Sent: Friday, October 26, 2018 5:52 PM EDT

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Subject: Arlington County and the total care view

Jack, Anita, Deborah, and team,

Thank you again for investing the time with us Tuesday. It was a pleasure to sit down and hear from each team about the important work they do, and we're excited to keep this going. Please share this with the rest of the team we met this week.

As a next step, let's schedule another in-person session. This time we can dive deeper into the data sources, complexities, and begin teasing out the elements of what you would consider a minimum lovable product (MLP) and scope for a proof of concept (POC) that accomplishes the goals 1) who is DHS serving, 2) with which programs, 3) to what end result.

Alistair Mclean, the Senior Solution Architect who joined us virtually this week, can come to Arlington either 11/13 or 11/15. Would either of those work for a session with Chris and Michael-dharma, and others you want to involve?

Thank you again,

Have a great weekend,

Jessie Metcalf