

**From:** Hanafi, Faisal <fhanafi@amazon.com>  
**Sent:** Tuesday, October 09, 2018 11:07 AM EDT  
**To:** Anita Friedman <afriedman@arlingtonva.us>; Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>; Deborah Warren <dwarren@arlingtonva.us>  
**CC:** Metcalf, Jessie <jessmet@amazon.com>; Holly Hartell <hhartell@arlingtonva.us>; Kelly Mauller <kmauller@arlingtonva.us>  
**Subject:** RE: Moving our agenda forward

Anita, Deborah and Jack.

Thank you again for the time on Thursday morning. The Amazon team is very much looking forward to the discussion. Here are some thoughts on an agenda to make the best use of our 30 minutes as we prepare for an in person meeting on October 23.

1. Introductions and Background
2. Why we are here and what we are looking to solve for. Faisal to share current understanding and the Arlington County leadership team can validate and share if there are additional areas for consideration
3. Double click into current state of Homelessness Efforts in Arlington County – to be shared by Arlington County.
4. Amazon and Arlington County discuss what would be most helpful to move the County's agenda forward and how we can best use our time on October 23 to accomplish that.
5. Agree on pre-work (if any) to be accomplished by the 23<sup>rd</sup>.
6. Adjourn.

Does that seem like a reasonable approach for our time on Thursday?

Attending the conference call from Amazon will be:

- Kelley Dubois – Account Executive
- Faisal Hanafi – National Leader, Strategy for State and Local Government
- Todd Davis – Regional Leader, US Southeast
- Jessie Metcalf – Program Leader, Homelessness Initiatives
- Casey Burns – National Leader, Health and Human Services
- Alistair McLean – Solution Architect

Thank you in advance,  
Faisal.

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**From:** Anita Friedman <Afriedman@arlingtonva.us>  
**Sent:** Friday, September 14, 2018 2:22 PM  
**To:** Hanafi, Faisal <fhanafi@amazon.com>; Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>  
**Cc:** Metcalf, Jessie <jessmet@amazon.com>; Holly Hartell <Hhartell@arlingtonva.us>; Kelly Mauller <Kmauller@arlingtonva.us>; Deborah Warren <dwarren@arlingtonva.us>  
**Subject:** RE: Moving our agenda forward

Faisal,

I am copying my assistant, Kelly Mauller, in this e-mail. I would also like our Deputy Director, Deborah Warren, to join our conversation. An initial 30 minute phone call sounds great. Kelly is in training this Monday but she can quickly access our calendars. Looking forward to meeting you.

*Anita*

Anita Friedman  
Director  
Department of Human Services  
2100 Washington Boulevard  
4th floor  
Arlington, VA 22204  
703-228-1322  
[afriedman@arlingtonva.us](mailto:afriedman@arlingtonva.us)

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**From:** Hanafi, Faisal [<mailto:fhanafi@amazon.com>]  
**Sent:** Friday, September 14, 2018 2:21 PM  
**To:** Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>; Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>  
**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>  
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Anita,

Thank you very much for the note and it would be our pleasure to meet. In addition to myself and Jessie, I would like to include 1 or

2 others from our HHS practice. Is there someone in your organization that I can reach out to, to coordinate calendars. My thought was to schedule an initial 30 minute phone call and an in person meeting shortly following.

Thank you in advance  
Faisal.

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**From:** Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>  
**Sent:** Thursday, September 13, 2018 4:48 PM  
**To:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>; Hanafi, Faisal <[ghanafi@amazon.com](mailto:ghanafi@amazon.com)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>  
**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[hhartell@arlingtonva.us](mailto:hhartell@arlingtonva.us)>  
**Subject:** RE: Moving our agenda forward

Faisal - I would be very interested in meeting with you to discuss our work in health and human services and the needs of our community. Please let me know if there is a convenient time to meet. Thanks,

*Anita*

Anita Friedman  
Director  
Department of Human Services  
2100 Washington Boulevard  
4th floor  
Arlington, VA 22204  
703-228-1322  
[afriedman@arlingtonva.us](mailto:afriedman@arlingtonva.us)

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**From:** Jack Belcher  
**Sent:** Thursday, September 13, 2018 5:45 PM  
**To:** Hanafi, Faisal <[ghanafi@amazon.com](mailto:ghanafi@amazon.com)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>; Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>  
**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[hhartell@arlingtonva.us](mailto:hhartell@arlingtonva.us)>  
**Subject:** RE: Moving our agenda forward

Faisal,

I reached out to Anita Freidman the Director of Human Services who would be pleased to discuss your work.

Please reach out to her directly to schedule a discussion.

Jack

Jack Belcher  
Chief Information Officer  
Department of Technology Services  
Suite 612  
2100 Clarendon Boulevard  
Arlington, Virginia 22201  
Office: (703) 228-3220  
[www.ArlingtonVa.US](http://www.ArlingtonVa.US)