From: /o=exchangelabs/ou=exchange administrative group (fydibohf23spdlt)/cn=recipients/cn=arlingtonva.onmicrosoft.com-54191-jack belcher0c0 on behalf of /o=exchangelabs/ou=exchange administrative group (fydibohf23spdlt)/cn=recipients/cn=arlingtonva.onmicrosoft.com-54191-jack belcher0c0 </o=exchangelabs/ou=exchange administrative group (fydibohf23spdlt)/cn=recipients/cn=arlingtonva.onmicrosoft.com-54191-jack belcher0c0>
Sent: Thursday, August 16, 2018 9:22 AM EDT
To: Hanafi, Faisal <fhanafi@amazon.com>; Dubois, Kelley <duboiskd@amazon.com>
CC: Metcalf, Jessie <jessmet@amazon.com>
Subject: RE: Moving our agenda forward

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From: Hanafi, Faisal [mailto:fhanafi@amazon.com]
Sent: Friday, August 10, 2018 3:31 PM
To: Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>
Cc: Metcalf, Jessie <jessmet@amazon.com>
Subject: Moving our agenda forward

Jack,

Thank you very much for the time to meet and for the great discussion around health equity, digital equity and innovation beyond the internet in Arlington County.   I see a number of areas where AWS can support the county in its efforts to connect the unconnected with smart cities solutions, citizen service delivery optimization and targeting homelessness as areas where we can begin. We have been discussing this internally since we met and want to share ideas on next steps specific to the homelessness effort.

One of the outcomes we discussed was improving and optimizing service delivery to combat homelessness and then understanding what we can do to prevent homelessness . Our thought was that we do two things in parallel. First, we need to quickly get our arms around what the homeless population has looked like and currently looks like today in Arlington County. I would like to propose getting our Solution Architects and Health and Human Services experts together with your team to understand the data sets available and see what we can learn. This will help us answer questions like:

- What interventions are most effective with different homeless populations such as those in transition, those that are chronically homeless and veterans?
- Who are the frequent users of county health and human services who experience frequent incarceration?
- What factors contribute to increased risk of becoming homeless when someone: exits foster care system, is discharged from the hospital, is discharged from jail/prison, has had a utility disconnected for failure to pay, has a death or incarceration of a parent or caregiver?
- What is the size and demographic of the homeless population ?
- What does the county spend on services delivered to the homeless population (housing, mental and healthcare, incarceration, other)? What is the estimated cost savings if the chronically homeless were provided housing with wrap around services?

This is not a quick activity, so the sooner we move on this the better.

In parallel, I would like to recommend a half day workshop where we will bring in some of our thought leaders to create a collective vision on Ending Homelessness in Arlington County. We call this our 'Working Backwards' approach and allows us to dig deeper into the current state of the county, what we think the outcomes are, and what strategies we should pursue to execute against the plan. This is a method we use with our customers often and has worked well. This allows us an opportunity to walk away with a clear view of our combined desired outcomes, which will be important to build our roadmap forward.

Please let me know your thoughts. We are committed to this effort and very much look forward to working together to put Arlington County at the forefront of combatting homelessness in America.

Faisal.