From: Dubois, Kelley <duboiskd@amazon.com> Sent: Tuesday, June 19, 2018 9:10 AM EDT To: Jack Belcher <jbelcher@arlingtonva.us>

CC: Lou Michael imichael@arlingtonva.us; David Herlihy dherlihy@arlingtonva.us;

Subject: Re: Meet this week with Faisal Hanafi regarding working with AWS on Arlington Homeless initiative

Attachment(s): "image001.png"

Jack are you or any on your team other than Katie attending the Summit tomorrow?

Kelley DuBois Your Amazon Account Exec

On Jun 18, 2018, at 5:58 PM, Jack Belcher < ibelcher@arlingtonva.us > wrote:

Kelley,

9 to 11 am tomorrow or 3pm tomorrow work for me. I can set up skype meeting. Jack

Jack Belcher Chief Information Officer Department of Technology Services Suite 612 2100 Clarendon Boulevard Arlington, Virginia 22201 Office: (703) 228-3220 www.ArlingtonVa.US

From: Dubois, Kelley [mailto:duboiskd@amazon.com]

Sent: Monday, June 18, 2018 1:38 PM
To: Jack Belcher < jbelcher@arlingtonva.us >

Subject: Meet this week with Faisal Hanafi regarding working with AWS on Arlington Homeless initiative

Importance: High

Jack

Do you have time this week to meet with Faisal Hanafi? When we last met, you discussed your efforts and initiatives around the Homeless in Arlington and Hardik mentioned briefly that AWS was working on this same initiative in Texas. Faisal, is our SLG Strategy Lead who is leading this effort and he will be in town for our Public Sector Summit this week and would love to discuss further with you. I have shared the following with Faisal regarding the Homeless High level situation in Arlington County

- Arlington's 2018 Point in Time Count, conducted in January = 221 (199 sheltered, 33 unsheltered)
- Homeless count is down from 2017, still up from 2016's number.
- Full report published, see page 70 of <u>Homelessness in Metropolitan Washington: Results and Analysis from the 2018 Point-in-Time Count of Persons Experiencing Homelessness</u>
- Arlington County 10 Year Plan to End Homelessness.
- Arlington, County is its own "Continuum of Care" but is addressed by the Metropolitan Washington Council of Governments mwcog.org that includes DC Metro area, one of the cities with the highest counts.

Do you have time to meet with Faisal this week at the summit, over coffee, lunch, dinner, etc.?

Thanks, Kelley

Kelley DuBois | Amazon Web Services

Sr. SLG Enteprise Account Executive, VA, MD and DE duboiskd@amazon.com
757-535-3453

<image001.png>