From: Jack Belcher
Sent: Tuesday, June 12, 2018 7:30 AM EDT
To: Dubois, Kelley <duboiskd@amazon.com>; Lou Michael <lmichael@arlingtonva.us>; John Bayliss
<jbayliss@arlingtonva.us>; Anil Gupta <agupta@arlingtonva.us>
CC: Bhatt, Hardik <hvbhatt@amazon.com>; Byers, Larry <lbyers@amazon.com>
Subject: RE: AWS partnering with Arlington County

Good summary. One item we talked about is connecting my open data team with your Alexa skills team to develop skills to mine our open data for our constituents. Is that possible?
Jack

Hardik, thanks again for agreeing to present at the CoG meeting in Loudoun on the 21st.

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From: Dubois, Kelley [mailto:duboiskd@amazon.com]
Sent: Tuesday, June 12, 2018 2:46 AM
To: Jack Belcher <jbelcher@arlingtonva.us>; Lou Michael <lmichael@arlingtonva.us>; John Bayliss <jbayliss@arlingtonva.us>; Anil
Gupta <Agupta@arlingtonva.us>
Cc: Bhatt, Hardik <hvbhatt@amazon.com>; Byers, Larry <lbyers@amazon.com>
Subject: AWS partnering with Arlington County

Jack and team
        Thanks so much for your time last week. I am excited about being able to work with Arlington County againᴶ Below are my notes from our meeting. Please let me know if I am missing anything or have mis-prioritized anything especially in the Next Steps section as this is where I am starting to gather resources internally.

I hope to see you at the Public Sector Summit next week.

Arlington County and Amazon Web Services partnershipMeeting

Tuesday, June 5, 2018

Attendees:
ACG
· Jack Belcher – CIO
· John Bayliss - Technology Infrastructure and Managed Services
    o Chief of hosting, db, storage, datacenter
· Lou Michaels - CTO
    o Wants to do more with actionable data - SMART
· Anil Gupta – Manager, Hosting Services
AWS
· Hardik Bhatt – WW Public Sector Smart Cities Lead
· Kelley DuBois – Account Executive

Notes
Jacks Initiatives

1. **SMART Streetlights**

2. **Digital Equity -** Access to broadband, healthcare

3. **Health Equity**

Goals for Arlington County
· Serve needs of community
· Move faster, smarter, make better decisions
· Get rid of datacenter
· Form a better relationship w/AWS
· Set up AWS storefront

Next Steps (3-6-9 month)

- OpenData/Alexa
  - Brainstorming Session (potentially ProServ, Partner, Connect fmwk team, Alexa team, Sr. SA, Arlington team)
  - Identify Alexa Skills
  - Arlington will bring 10-20 ideas
- 311 Call Center - Amazon Connect
- Block chain Framework (Anil)
- SMART - Framework for sensors
  - Sensor integration for Healthcare
  - Privacy associated with SMART technologies
  - Drive definition of Smart Cities in key departments at Arlington (IT, Punlic Works, Community Planning & Housing)
- Video Storage/Video Analytics
- Manage/aggregate data
  - Create outcome based use cases
  - Get rid fo datacenter - need migration strategy
- Simplifying getting Direct Connect
  - NRCNET - want to virtualize AWS on it for 17-18 jurisdictions
- Arlington as US Ignite City