From: John Bayliss on behalf of John Bayliss <Jbayliss@arlingtonva.us>
Sent: Tuesday, June 12, 2018 4:39 AM EDT
To: Dubois, Kelley <duboiskd@amazon.com>
Subject: Re: AWS partnering with Arlington County

Get Outlook for Android

From: Dubois, Kelley <duboiskd@amazon.com>
Sent: Tuesday, June 12, 2018 6:45:57 AM
To: Jack Belcher; Lou Michael; John Bayliss; Anil Gupta
Cc: Bhatt, Hardik; Byers, Larry
Subject: AWS partnering with Arlington County

Jack and team

Thanks so much for your time last week. I am excited about being able to work with Arlington County againJ Below are my notes from our meeting. Please let me know if I am missing anything or have mis-prioritized anything especially in the Next Steps section as this is where I am starting to gather resources internally.

I hope to see you at the Public Sector Summit next week.

Arlington County and Amazon Web Services partnershipMeeting
Tuesday, June 5, 2018

Attendees:
ACG
- Jack Belcher – CIO
- John Bayliss - Technology Infrastructure and Managed Services
  - Chief of hosting, db, storage, datacenter
- Lou Michaels - CTO
  - Wants to do more with actionable data - SMART
- Anil Gupta – Manager, Hosting Services

AWS
- Hardik Bhatt – WW Public Sector Smart Cities Lead
- Kelley DuBois – Account Executive

Notes
Jacks Initiatives

1. **SMART Streetlights**

2. **Digital Equity -** Access to broadband, healthcare

3. **Health Equity**

Goals for Arlington County
- Serve needs of community
- Move faster, smarter, make better decisions
- Get rid of datacenter
- Form a better relationship w/AWS
- Set up AWS storefront

Next Steps (3-6-9 month)
- OpenData/Alexa
  - Brainstorming Session (potentially ProServ, Partner, Connect fmwk team, Alexa team, Sr. SA, Arlington team)
  - Identify Alexa Skills
  - Arlington will bring 10-20 ideas
- 311 Call Center - Amazon Connect
- Block chain Framework (Anil)
- SMART - Framework for sensors
  - Sensor integration for Healthcare
  - Privacy associated with SMART technologies
  - Drive definition of Smart Cities in key departments at Arlington (IT, Punlic Works, Community Planning & Housing)
- Video Storage/Video Analytics
- Manage/aggregate data
  - Create outcome based use cases
  - Get rid fo datacenter - need migration strategy

- Simplifying getting Direct Connect
  - NRCNET - want to virtualize AWS on it for 17-18 jurisdictions
- Arlington as US Ignite City