

From: Bhatt, Hardik <hvbhatt@amazon.com>
Sent: Wednesday, March 28, 2018 2:00 PM EDT
To: Jack Belcher <jbelcher@arlingtonva.us>
CC: Byers, Larry <lbyers@amazon.com>; Anderson, Tad <tadander@amazon.com>; Dennis, Laura <lauraden@amazon.com>; Holly Hartell <hhartell@arlingtonva.us>; John Bayliss <jbayliss@arlingtonva.us>; Anil Gupta <agupta@arlingtonva.us>
Subject: Re: Arlington County Intro's

Thanks Larry.

Jack,
Nice to meet you. Looking forward to learning more.

-- Hardik Bhatt
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World wide public sector / US state & local governments
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On Mar 28, 2018, at 11:21 AM, Jack Belcher <jbelcher@arlingtonva.us> wrote:

Thanks Larry for the introductions. Good seeing you again.

Jack

Sent from my iPad

On Mar 28, 2018, at 11:14 AM, Byers, Larry <lbyers@amazon.com> wrote:

Jack,

Great seeing you at the SmartCities Conference today. We would love to schedule a visit to discuss your SmartCities initiatives, the potential data center move, and StartUp/VC Innovation programs. Copied here is Hardik Bhatt (Head of AWS SmartCities and IoT Strategy), Tad Anderson (Head of StartUp/VC Strategy), and Laura County (Account Mgr for Arlington).

We'll follow up with some dates options to come by and see how we might assist in advancing your vision.

Kind regards,

Larry Byers
GovTech Manager
404.944.6683