

**From:** Jack Belcher  
**Sent:** Wednesday, March 28, 2018 12:21 PM EDT  
**To:** Byers, Larry <lbyers@amazon.com>  
**CC:** Anderson, Tad <tadander@amazon.com>; Dennis, Laura <lauraden@amazon.com>; Bhatt, Hardik <hvbhatt@amazon.com>; Holly Hartell <hhartell@arlingtonva.us>; John Bayliss <jbayliss@arlingtonva.us>; Anil Gupta <agupta@arlingtonva.us>  
**Subject:** Re: Arlington County Intro's

Thanks Larry for the introductions. Good seeing you again.

Jack

Sent from my iPad

> On Mar 28, 2018, at 11:14 AM, Byers, Larry <lbyers@amazon.com> wrote:  
>  
> Jack,  
>  
> Great seeing you at the SmartCities Conference today. We would love to schedule a visit to discuss your SmartCities initiatives, the potential data center move, and StartUp/VC Innovation programs. Copied here is Hardik Bhatt (Head of AWS SmartCities and IoT Strategy), Tad Anderson (Head of StartUp/VC Strategy), and Laura County (Account Mgr for Arlington).  
>  
> Weâ€™ll follow up with some dates options to come by and see how we might assist in advancing your vision.  
>  
> Kind regards,  
>  
> Larry Byers  
> GovTech Manager  
> 404.944.6683