

From: Anderson, Tad <tadander@amazon.com>

Sent: Wednesday, March 28, 2018 12:34 PM EDT

To: Byers, Larry <lbyers@amazon.com>

CC: Jack Belcher <jbelcher@arlingtonva.us>; Dennis, Laura <lauraden@amazon.com>; Bhatt, Hardik <hvbhatt@amazon.com>; Ruyak, Rob <ruyar@amazon.com>

Subject: Re: Arlington County Intro's

Thanks Larry. Also adding Rob Ruyak.

Tad Anderson

iPhone: 202.306.5657

> On Mar 28, 2018, at 12:14 PM, Byers, Larry <lbyers@amazon.com> wrote:

>

> Jack,

>

> Great seeing you at the SmartCities Conference today. We would love to schedule a visit to discuss your SmartCities initiatives, the potential data center move, and StartUp/VC Innovation programs. Copied here is Hardik Bhatt (Head of AWS SmartCities and IoT Strategy), Tad Anderson (Head of StartUp/VC Strategy), and Laura County (Account Mgr for Arlington).

>

> Weâ€™ll follow up with some dates options to come by and see how we might assist in advancing your vision.

>

> Kind regards,

>

> Larry Byers

> GovTech Manager

> 404.944.6683