

**From:** Byers, Larry <lbyers@amazon.com>  
**Sent:** Wednesday, March 28, 2018 12:14 PM EDT  
**To:** Anderson, Tad <tadander@amazon.com>; Jack Belcher <jbelcher@arlingtonva.us>  
**CC:** Dennis, Laura <lauraden@amazon.com>; Bhatt, Hardik <hvbhatt@amazon.com>  
**Subject:** Arlington County Intro's

Jack,

Great seeing you at the SmartCities Conference today. We would love to schedule a visit to discuss your SmartCities initiatives, the potential data center move, and StartUp/VC Innovation programs. Copied here is Hardik Bhatt (Head of AWS SmartCities and IoT Strategy), Tad Anderson (Head of StartUp/VC Strategy), and Laura County (Account Mgr for Arlington).

We'll follow up with some dates options to come by and see how we might assist in advancing your vision.

Kind regards,

Larry Byers  
GovTech Manager  
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