

**From:** Anita Friedman  
**Sent:** Wednesday, October 10, 2018 6:45 PM EDT  
**To:** Hanafi, Faisal <fhanafi@amazon.com>; Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>; Deborah Warren <dwarren@arlingtonva.us>  
**CC:** Metcalf, Jessie <jessmet@amazon.com>; Holly Hartell <hhartell@arlingtonva.us>; Kelly Mauller <kmauller@arlingtonva.us>; Victor Hoskins <vhoskins@arlingtonva.us>; Michelle Cowan <mcowan@arlingtonva.us>  
**Subject:** RE: Moving our agenda forward  
**Attachment(s):** "Arlington homeless Three-Year-Strategic-Plan-MARCH-2018.pdf", "FY18 Arlington Homelessness Annual Report Data Tables.docx"

Faisal – In preparation for our conversation tomorrow, I am sending you Arlington County's most recent (Fiscal Year 2018) data report on homelessness as well as the new Three Year Strategic Plan. As you will see from the data, our overall number of individuals who are homeless has decreased over the past 10 years. We just finalized the last year of our Ten Year Plan to End Homelessness. The annual Point-in-Time Survey shows a 56 percent reduction in the number of homeless persons in Arlington, from 527 in 2008 to 232 in January 2017. We have 5 shelters – 2 for families, 2 for singles, and one for victims of domestic violence. We also operate a hypothermia shelter during the winter months (November to March). Our numbers of street homeless have gone down due to a concerted effort in developing permanent supportive housing units – apartments with rental subsidies and supportive services for individuals who are permanently disabled – either physically or mentally. We strive to continue to provide safe and affordable places for vulnerable populations to live.

We look forward to discussing these issues with you further.

*Anita*

Anita Friedman  
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**From:** Hanafi, Faisal [mailto:fhanafi@amazon.com]  
**Sent:** Tuesday, October 9, 2018 11:07 AM  
**To:** Anita Friedman <Afriedman@arlingtonva.us>; Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>; Deborah Warren <dwarren@arlingtonva.us>  
**Cc:** Metcalf, Jessie <jessmet@amazon.com>; Holly Hartell <Hhartell@arlingtonva.us>; Kelly Mauller <Kmauller@arlingtonva.us>  
**Subject:** RE: Moving our agenda forward

Anita, Deborah and Jack.

Thank you again for the time on Thursday morning. The Amazon team is very much looking forward to the discussion. Here are some thoughts on an agenda to make the best use of our 30 minutes as we prepare for an in person meeting on October 23.

1. Introductions and Background
2. Why we are here and what we are looking to solve for. Faisal to share current understanding and the Arlington County leadership team can validate and share if there are additional areas for consideration
3. Double click into current state of Homelessness Efforts in Arlington County – to be shared by Arlington County.
4. Amazon and Arlington County discuss what would be most helpful to move the County's agenda forward and how we can best use our time on October 23 to accomplish that.
5. Agree on pre-work (if any) to be accomplished by the 23<sup>rd</sup>.
6. Adjourn.

Does that seem like a reasonable approach for our time on Thursday?

Attending the conference call from Amazon will be:

- Kelley Dubois – Account Executive
- Faisal Hanafi – National Leader, Strategy for State and Local Government
- Todd Davis – Regional Leader, US Southeast
- Jessie Metcalf – Program Leader, Homelessness Initiatives
- Casey Burns – National Leader, Health and Human Services
- Alistair McLean – Solution Architect

Thank you in advance,  
Faisal.

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**From:** Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>

**Sent:** Friday, September 14, 2018 2:22 PM

**To:** Hanafi, Faisal <[fhanafi@amazon.com](mailto:fhanafi@amazon.com)>; Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>

**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>; Kelly Mauller <[Kmauller@arlingtonva.us](mailto:Kmauller@arlingtonva.us)>; Deborah Warren <[dwarren@arlingtonva.us](mailto:dwarren@arlingtonva.us)>

**Subject:** RE: Moving our agenda forward

Faisal,

I am copying my assistant, Kelly Mauller, in this e-mail. I would also like our Deputy Director, Deborah Warren, to join our conversation. An initial 30 minute phone call sounds great. Kelly is in training this Monday but she can quickly access our calendars. Looking forward to meeting you.

*Anita*

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**From:** Hanafi, Faisal [<mailto:fhanafi@amazon.com>]

**Sent:** Friday, September 14, 2018 2:21 PM

**To:** Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>; Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>

**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>

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Anita,

Thank you very much for the note and it would be our pleasure to meet. In addition to myself and Jessie, I would like to include 1 or 2 others from our HHS practice. Is there someone in your organization that I can reach out to, to coordinate calendars. My thought was to schedule an initial 30 minute phone call and an in person meeting shortly following.

Thank you in advance

Faisal.

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**From:** Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>

**Sent:** Thursday, September 13, 2018 4:48 PM

**To:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>; Hanafi, Faisal <[fhanafi@amazon.com](mailto:fhanafi@amazon.com)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>

**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>

**Subject:** RE: Moving our agenda forward

Faisal - I would be very interested in meeting with you to discuss our work in health and human services and the needs of our community. Please let me know if there is a convenient time to meet. Thanks,

*Anita*

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**From:** Jack Belcher

**Sent:** Thursday, September 13, 2018 5:45 PM

**To:** Hanafi, Faisal <[fhanafi@amazon.com](mailto:fhanafi@amazon.com)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>; Anita Friedman <[Afriedman@arlingtonva.us](mailto:Afriedman@arlingtonva.us)>

**Cc:** Metcalf, Jessie <[jessmet@amazon.com](mailto:jessmet@amazon.com)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>

**Subject:** RE: Moving our agenda forward

Faisal,

I reached out to Anita Friedman the Director of Human Services who would be pleased to discuss your work.

Please reach out to her directly to schedule a discussion.

Jack

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