

**From:** Matingou, Belinda <matingb@amazon.com>  
**Sent:** Friday, February 08, 2019 4:19 PM EST  
**To:** Marian Marquez <mmarquez@arlingtonva.us>  
**CC:** Tara Palacios <tpalacios@arlingtonva.us>; Dennis, Laura <lauraden@amazon.com>  
**Subject:** RE: AED + AWS follow up

Thanks, Marian. Let's plan on 10 am on Feb. 27<sup>th</sup>. I can come to your office. Laura Dennis may need to join us by conference call.

Best regards, Belinda

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**From:** Marian Marquez <mmarquez@arlingtonva.us>  
**Sent:** Friday, February 8, 2019 2:50 PM  
**To:** Matingou, Belinda <matingb@amazon.com>  
**Cc:** Tara Palacios <tpalacios@arlingtonva.us>  
**Subject:** RE: AED + AWS follow up

Hi Belinda, no worries at all! Feb. 27<sup>th</sup> looks good on our collective schedule, up until about 2:30 PM – let's nail it down! Let me know what works for you all, we'll be happy to host.  
Have a good weekend!



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**From:** Matingou, Belinda [<mailto:matingb@amazon.com>]  
**Sent:** Friday, February 8, 2019 10:36 AM  
**To:** Marian Marquez <mmarquez@arlingtonva.us>  
**Cc:** Tara Palacios <tpalacios@arlingtonva.us>  
**Subject:** RE: AED + AWS follow up

Hi Marian,

Please pardon the delay in getting our follow up meeting scheduled. As you may have heard, there was a transition in the AWS point of contact for Arlington during a meeting earlier this week. I know that they discussed our plans to collaborate on our CloudStart program at that time, and I am working with the successor to Kelley DuBois, Laura Dennis, to schedule our next meeting.

Thank you for the information about your WeThrive conference. I look forward to meeting with you and Tara about it and additional opportunities to work together, including launching our CloudStart collaboration. I will be out of town for the next couple of weeks so I hope you have some time available the week of Feb. 25<sup>th</sup>. Does Feb. 27<sup>th</sup> work for you?

Best regards, Belinda

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**From:** Marian Marquez <mmarquez@arlingtonva.us>  
**Sent:** Friday, February 8, 2019 9:16 AM  
**To:** Matingou, Belinda <matingb@amazon.com>  
**Cc:** Tara Palacios <tpalacios@arlingtonva.us>  
**Subject:** RE: AED + AWS follow up

Hi Belinda,

I hope all is well with you! I wanted to circle back to see if you'd had any luck with schedules for a meeting. I also wanted to introduce you to my colleague Tara Palacios in our office, who runs Arlington County's small business/entrepreneur start up program "BizLaunch." Tara is working with SCORE and GMU on a really interesting women's entrepreneurship conference - [WeThrive](#) - in March that she wanted to discuss with you. Hopefully we can all meet up soon to discuss this and other programs but in the meantime wanted to connect you ladies to explore possible partnering opportunities for this awesome event!

Thank you and Happy Friday!



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**From:** Matingou, Belinda [<mailto:matingb@amazon.com>]  
**Sent:** Thursday, January 10, 2019 6:51 PM  
**To:** Marian Marquez <[mmarquez@arlingtonva.us](mailto:mmarquez@arlingtonva.us)>  
**Subject:** RE: AED + AWS follow up

Happy New Year, Marian! Great to hear from you. I look forward to meeting with you soon. I would like a couple of colleagues to join us. I'll check schedules and get back to you shortly.

Best regards, Belinda

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**From:** Marian Marquez <[mmarquez@arlingtonva.us](mailto:mmarquez@arlingtonva.us)>  
**Sent:** Thursday, January 10, 2019 3:46 PM  
**To:** Matingou, Belinda <[matingb@amazon.com](mailto:matingb@amazon.com)>  
**Subject:** AED + AWS follow up

Belinda,

Happy New Year! It was so nice to meet you at the joint AWS/Arlington County meeting before the holiday. I hope you and your family enjoyed a lovely first holiday together in this area!

My apologies for a delayed follow up – I could not find your card immediately after our meeting and just found it in my laptop bag. I wanted to see if we could find a time in coming weeks for our teams to meet on the various programs we discussed after the meeting (Startup Arlington, BizLaunch, ARLi, etc.)

Most of the team is out this week at a tradeshow but let me know if there are some good windows on your end in the coming weeks and I can coordinate calendars here.

Take care,



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