From: /o=exchangelabs/ou=exchange administrative group

(fydibohf23spdlt)/cn=recipients/cn=a16a8b6e0d8947debb7e1084c973f3e1-christina w on behalf of

/o=exchangelabs/ou=exchange administrative group

(fydibohf23spdlt)/cn=recipients/cn=a16a8b6e0d8947debb7e1084c973f3e1-christina w </o=exchangelabs/ou=exchange administrative group (fydibohf23spdlt)/cn=recipients/cn=a16a8b6e0d8947debb7e1084c973f3e1-christina w>

Sent: Thursday, February 21, 2019 1:35 PM EST

To: Fava, Andrea <afava@amazon.com>

Subject: FW: suggestion

Andrea – this is one of our growing tech entrepreneurs www.phone2action.com . Ximena does a lot of work internships and fellowships

From: Victor Hoskins

Sent: Thursday, February 21, 2019 1:04 PM
To: Ximena Hartsock <x@phone2action.com>
Cc: Christina Winn <Cwinn@arlingtonva.us>

Subject: RE: suggestion

Ximena,

I hope all is well with you. I appreciate your suggestion about Amazon. I have copied Christina on this email and she will follow up with you.

Best,

Victor

Victor Hoskins Executive Director Arlington Economic Development 1100 North Glebe Road, Suite 1500 Arlington, VA 22201 (703)228-0808 office (703)228-0805 fax

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From: Ximena Hartsock [mailto:x@phone2action.com]

Sent: Sunday, February 17, 2019 12:48 PM
To: Victor Hoskins Vhoskins@arlingtonya.us

Subject: suggestion

Hi Victor,

Now that Amazon is not going to NYC I think we have even more leverage to work with Amazon to expand opportunities for those who need it the most in VA. For example they could work with companies and organizations like CTA on apprenticeship programs. I bet Amazon would welcome positive press AND I am sure now more than ever they want the Arlington deal to be super successful so they show the rest of the country especially NYC that their intentions were right. I also think we can be a playbook for the country on how NOT to be like another Silicon Valley. The former head of Comms for Fenty is in Seattle working for the city and told me Seattle did not support Amazon at all so their perspective on working with cities is probably pretty negative by now. We can show them how things can be done right. Also, when I met with Amazon at that dinner they asked me how to hire diverse teams, this was a big talking point in NYC. For them to hire locally some work needs to be done soon.

What do you think? One thing they could do right away is work with a coalition of local companies to expand the apprenticeship program. We have a coalition for this already formed, they can just join.

Let me know what you think. I would like to help.

Х