

# AMAZON WORKFORCE EVENT

## PROPOSAL

**Objective:** This event can serve as an efficient way for local workforce & university leaders to hear directly from Amazon regarding its workforce needs and goals, while providing Amazon an opportunity to meet all the key stakeholders and develop working relationships.

**Format:** AED organizes a 2-hour meeting during which Amazon would present its workforce needs and goals, followed by group discussion and lunch.

**Location:** AED conference center (1100 N. Glebe Road, Suite 1500, Arlington, VA 22201)

**Agenda:**

10:00 Welcome Remarks by AED

10:05 Introductions

10:30 Presentation by Amazon

11:00 Questions and Answers

11:30 Lunch

**Proposed Participants** (proposed invitees listed below followed by a comprehensive list of organizations. TBD based on Amazon's feedback):

1. Alexandria/Arlington Workforce Investment Board  
*David Remick, Director*
2. American University School of Business  
*Bob Sweeney, Director, Employer Relations*
3. Arlington Economic Development
4. Arlington Employment Center  
*Howard Feldstein, Director*
5. George Mason University  
*Mary Claire Kraft, Manager, Employer Outreach, University Career Services*
6. George Washington University School of Business  
*Cynthia Ward, Director, Employer Development/Relations, School of Business*
7. Georgetown McDonough School of Business

*Diana Banks, Associate Director, MBA Career Center - McDonough School of Business*

8. Maryland Department of Labor, Licensing & Regulation  
*Linda Gilmore, Business Services Manager*
9. Marymount University  
*Dr. Linda McMurdock, VP of Student Life*
10. Northern Virginia Community College  
*Steve Partridge, Vice President, Workforce Development*
11. SkillSource Group  
*David Hunn, President & CEO*
12. University of Maryland - Career Center  
*Allynn Powell, Director for Employer Relations*
13. UVA Darden School of Business  
*Katie Wiesel, Senior Director of Darden Executive Education*
14. Veterans Employment Initiative  
*Steve Jordon, NVTC Veterans Employment Initiative Program Manager*
15. Virginia Department of Veterans Services  
*Rich Ferry, Deputy Director*
16. Virginia Economic Development Partnership  
*Doug Parsons, Business Manager, Workforce Development Division*
17. Virginia Tech - National Capital Region  
*Jim Henderson, Associate Director of Career and Professional Development*

## **Amazon Workforce Partners**

### **STATE + LOCAL ECONOMIC DEVELOPMENT PARTNERS**

#### **Arlington Economic Development**

Arlington Economic Development is a local government agency in Arlington, VA that provides leadership to Arlington's business community, tourism industry and real estate development. AED's role is to assist in making the transition process to Arlington as smooth as possible for Nestle.

Sindy Yeh  
Senior Business Ambassador  
Retention  
Phone: 703-228-0858  
Email: [syeh@arlingtonva.us](mailto:syeh@arlingtonva.us)  
([www.arlingtoneconomicdevelopment.com](http://www.arlingtoneconomicdevelopment.com))

Marian Marquez  
Director, Global Markets &  
Phone: 703-228-0807  
Email: [mmarquez@arlingtonva.us](mailto:mmarquez@arlingtonva.us)

#### **Arlington Employment Center**

Arlington Employment Center serves Washington area job seekers searching for employment or a new career as well as employers seeking skilled workers. Employers can access a variety of resources and services to enhance their new employee recruitment efforts – all at no cost to them.

Howard Feldstein, Director  
Phone: 703-228-1436  
Email: [hfeldstein@arlingtonva.us](mailto:hfeldstein@arlingtonva.us)  
(<https://aec.arlingtonva.us/>)

#### **Virginia Economic Development Partnership**

The Virginia Economic Development Partnership, a state authority created by the Virginia General Assembly to better serve existing and new companies, to expand, locate, or increase trade opportunities, by providing confidential site selection, workforce solutions, and international trade services.

Doug Parsons  
Business Manager, Workforce Development Division  
Phone: 804-317-7516  
Email: [dparsons@yesvirginia.org](mailto:dparsons@yesvirginia.org)  
([www.yesvirginia.org](http://www.yesvirginia.org))

## **WORKFORCE INVESTMENT BOARDS**

### **Alexandria/Arlington Regional Workforce Council**

The Alexandria/Arlington Regional Workforce Council serves as the local Workforce Development Board under the federal [Workforce Innovation and Opportunity Act](#) (WIOA), and will be the primary public sector resource for an organization's training and recruiting needs. The Council will help to find qualified candidates and customize the training resources for clients.

- Pre-screen eligible candidates for open positions for all occupational categories
- Provide interview rooms and resources to conduct interviewing off-site
- Accessibility survey services
- Work Opportunity Tax Credit information
- Access to local labor market information

David Remick, Director  
Phone: 703-228-1412  
E-mail: [dremick@arlingtonva.us](mailto:dremick@arlingtonva.us)  
(<https://workforcecouncil.arlingtonva.us/>)

### **The Skillsource Group, Inc, (Northern Virginia Workforce Development Board)**

Given the number of employees Amazon will hire, the geographic area for your workforce will naturally extend well beyond Arlington. The Skillsource Group serves as the Workforce Investment Board for neighboring Fairfax, Loudoun and Prince William Counties. They can offer a wide range of free job placement, training, and educational services to Project Emerald, like the Alexandria/Arlington Regional Workforce Council.

David Hunn, President & CEO  
Phone: 703-752-1606  
E-mail: [david.hunn@myskillssource.org](mailto:david.hunn@myskillssource.org)  
[www.myskillssource.org](http://www.myskillssource.org)

## **HIGHER EDUCATION INSITUTIONS**

### **Virginia Universities**

#### **George Mason University**

George Mason University is Virginia's largest public research university with three campuses located in Northern Virginia. They have ten schools and colleges devoted to a variety of areas of study.

Mary Claire Kraft, Manager, Employer Outreach, University Career Services  
Phone: 703-993-2366  
Email: [mkraft2@gmu.edu](mailto:mkraft2@gmu.edu)  
(<https://www2.gmu.edu/>)

### **Marymount University**

Marymount University is a coeducational, four-year Catholic university that has its main campus located in Arlington, Virginia and has approximately 3,600 students.

Dr. Linda McMurdock, VP of Student Life  
Phone: 703-908-7532  
Email: [linda.mcmurdock@marymount.edu](mailto:linda.mcmurdock@marymount.edu)  
([www.marymount.edu](http://www.marymount.edu))

### **Virginia Tech**

As the commonwealth's third-largest university, Virginia Tech offers 225 undergraduate and graduate degree programs to some 30,600 students. Through its Corps of Cadets ROTC program, Virginia Tech is also designated as one of six senior military colleges in the country.

Jim Henderson, Associate Director of Career and Professional Development  
Phone: 540-231-8079  
Email: [jim2@vt.edu](mailto:jim2@vt.edu)  
([www.vt.edu](http://www.vt.edu))

### **University of Virginia, Darden School of Business**

The Darden School of Business is the graduate business school associated with the University of Virginia in Charlottesville, Virginia. The Darden School offers MBA, Ph.D. and Executive Education programs. The Darden School has opened a new campus in Arlington (Rosslyn).

Katie Wiesel, Senior Director of Darden Executive Education  
Phone: 610-574-9323  
Email: [wieselk@darden.virginia.edu](mailto:wieselk@darden.virginia.edu)  
(<http://www.darden.virginia.edu/>)

### **Northern Virginia Community College**

The Virginia Community College System provides Virginia companies with a steady, reliable supply of workforce talent through proven, wide-ranging curricula and flexible, responsive workforce training. NOVA is the largest community college in the United States with over 60,000 students. Their IT curricula offer customized, agile training options for companies that need the best and brightest quickly.

Steve Partridge, Vice President, Workforce Development  
Phone: 703-323-7584

E-mail: <mailto:rchowbay@nvcc.edu>  
([www.nvcc.edu](http://www.nvcc.edu))

## **DC Universities**

### **American University**

American University (AU) is a student-centered research institution located in Washington, DC, with highly-ranked schools and colleges, internationally-renowned faculty, and a reputation for creating meaningful change in the world. AU has over 12,000 students and is ranked #60 on the U.S. News & World Report list for national universities.

Robert Sweeney, Director, Employer Relations  
Phone: 202-885-1936  
Email: [rsweeney@american.edu](mailto:rsweeney@american.edu)  
([www.american.edu](http://www.american.edu))

### **Georgetown University**

Georgetown University is a private research university in Washington, D.C. and is situated overlooking the Potomac River just a few minutes from downtown Washington. Georgetown University is ranked #20 on the U.S. News & World Report list for national universities.

Diana Banks, Associate Director, MBA Career Center - McDonough School of Business  
Phone: 202-687-0919  
Email: [diana.banks@georgetown.edu](mailto:diana.banks@georgetown.edu)  
(<https://www.georgetown.edu/>)

### **George Washington University**

George Washington University is located downtown Washington, D.C. The school is spread out across the D.C. Foggy Bottom neighborhood, near the State Department and about a mile away from museums on the National Mall and the Washington Monument.

Cynthia Ward, Director, Employer Development/Relations, School of Business  
Phone: 202-994-3071  
Email: [CynthiaWard@gwu.edu](mailto:CynthiaWard@gwu.edu)  
(<https://www.gwu.edu/>)

## **Maryland Universities**

### **University of Maryland**

The University of Maryland is a public research university located in the city of College Park in Prince George's County, Maryland, approximately 4 miles from the northeast border of Washington, D.C. The flagship campus in College Park, which has its own subway stop on the D.C.—area Metro transit system, is often considered a commuter school.

Allynn Powell, Director for Employer Relations

Phone: 301-314-7237

Email: [acpowell@umd.edu](mailto:acpowell@umd.edu)

([www.umd.edu](http://www.umd.edu))

## **STATE + NONPROFIT EMPLOYMENT ORGANIZATIONS**

### **Virginia Department of Veterans Services - Virginia Values Veterans (V3)**

Virginia has one of the highest populations of Veterans in the U.S. Each year, thousands of retiring Veterans leave the military and seek private sector work. These experienced, disciplined men and women will be an excellent source of talent for Project Emerald. The Virginia Values Veterans program placed over 18,000 Veterans in private sector companies in 2016.

Rich Ferry, Deputy Director

Phone: 703-261-5802

Email: [Richard.Ferry@dvs.virginia.gov](mailto:Richard.Ferry@dvs.virginia.gov)

(<https://www.dvs.virginia.gov/education-employment/>)

### **Maryland Department of Labor, Licensing & Regulation**

The Maryland Department of Labor, Licensing and Regulation is a state agency committed to providing businesses, the workforce and the consuming public with high quality customer-focused regulatory, employment and training services.

Linda Gilmore, Business Services Manager

Phone: 410-218-0182

Email: [linda.gilmore@maryland.gov](mailto:linda.gilmore@maryland.gov)

(<http://www.dllr.state.md.us/>)

Barbara Ebel, Interim Regional Labor Exchange Administrator

Phone: 301-814-5222

Email: [barbara.ebel@maryland.gov](mailto:barbara.ebel@maryland.gov)

## **ADDITIONAL VETERAN ORGANIZATIONS**

### **Veterans Employment Initiative**

The NVTC Veterans Employment Initiative online community and resource is designed to connect veterans to employment opportunities in Virginia's technology community. Employers can post jobs and search for veteran talent.

Steve Jordon, NVTC Veterans Employment Initiative Program Manager

Phone: 703-904-7878

Email: [sjordon@nvtc.org](mailto:sjordon@nvtc.org)

(<http://www.novatechvets.org/>)

## **ADDITIONAL REGIONAL WORKFORCE ORGANIZATIONS**

**Prince George's County Economic Development Corporation** (Prince George's County, Maryland)

Walter Simmons, GCDF, Executive Director, Division of Workforce Services

Phone: 301-618-8433

Email: [WSimmons@co.pg.md.us](mailto:WSimmons@co.pg.md.us)

(<http://www.pgcedc.com/workforce-services>)

**Worksource Montgomery, Inc.** (Montgomery County, Maryland)

Ellie Giles, Chief Executive Officer and President

Phone: 240-403-4102

Email: [egiles@worksourcemontergomy.com](mailto:egiles@worksourcemontergomy.com)

(<http://worksourcemontergomy.com/employer-services/>)

**District of Columbia Department of Employment Services**

Noelle C. Bonham, Workforce Development Manager

Phone: 202-345-6135

Email: [Noelle.bonham@dc.gov](mailto:Noelle.bonham@dc.gov)

(<https://does.dc.gov/page/employers>)



## **ADDITIONAL COLLEGES IN WASHINGTON REGION**

### **Consortium of Universities of the Washington Metro Area**

The Consortium is a nonprofit educational association of 17 member colleges and universities representing nearly 290,000 students committed to the advancement of higher education in the Washington Metropolitan Area. Although this document includes information for several universities, here is another way to reach another pool of educational institutions not listed here.

Dr. John Cavanaugh, President & CEO  
Phone: 202-331-8080 (ext. 150)  
Email: [jcavanaugh@consortium.org](mailto:jcavanaugh@consortium.org)  
(<https://www.consortium.org/>)

### **Virginia Community College System**

This is a great resource for learning more about the community college system on a statewide level. They are also the place to have policy level discussions about curricula and recruiting.

Jenny Carter, Director of Workforce Partnerships & Projects  
Phone: 804-819-1689  
E-mail: [jcarter@vccs.edu](mailto:jcarter@vccs.edu)  
(<http://www.vccs.edu/>)

### **James Madison University**

James Madison University is a public coeducational research university located in Harrisonburg, Virginia, United States. The university's ranking in the 2017 edition of Best Colleges is Regional Universities South, is #8.

Denise Rudolph, Assistant Director of Employer Relations/Recruitment  
Phone: 540-568-6229  
Email: [rudolpdr@jmu.edu](mailto:rudolpdr@jmu.edu)  
(<http://www.jmu.edu/>)

### **Prince George's Community College**

Prince George's Community College (PGCC) is a community college located in the community of Largo in Prince George's County, Maryland. The college serves Prince George's County, Maryland and surrounding areas, including Washington, D.C. The college offers over 100 fields of study through its academic, workforce development, continuing education, and personal enrichment programs.

Crystal Smith, Director of Retention Services  
Phone: 301-546-0136  
Email: [CareerServices@pgcc.edu](mailto:CareerServices@pgcc.edu)

(<https://www.pgcc.edu/>)

### **Montgomery College**

Montgomery College is a public, open access community college located in Montgomery County, Maryland, just outside Washington, D.C. The college has three campuses, the largest of which is in the community of Rockville.

Roberta Buckberg, Employer Relations  
Phone: 240-567-5057  
Email: [roberta.buckberg@montgomerycollege.edu](mailto:roberta.buckberg@montgomerycollege.edu)  
(<https://www.montgomerycollege.edu/>)