

Amazon Next Steps
November 20, 2018

- **Introductions**
- **Incentive Performance Agreement**
 - To make February Board meeting, a performance agreement must be ready by January 24, 2019.
 - Who will be the Amazon team to work on the incentive performance agreement?
- **Path of Growth: Planning & Development**
 - Will Amazon work through JBG or will Amazon be the direct contact? Is it different for existing buildings vs new construction?
 - Will Amazon rep be available at County design and construction permitting meetings to make decisions immediately to ensure timelines?
 - What are the expected timelines for existing and new construction? Priorities?
 - For Pen Place & Mets Park- is Amazon wanting to change the approved plans or make modifications to buildings?
 - § Things like campus style, density, connections between buildings (above or below grade), shared parking vs secured parking, retail or retail equivalent in ground floor of certain buildings, open spaces, signage, etc.
 - Forecasts of power supply and utility usage?
 - Helipad
- **Technology/Connect Arlington**
 - Is Amazon interested in learning more about the County owned fiber and using this capacity?
 - Who would be the best person to connect with from Amazon?
- **Community Engagement**
 - Will there be a “public face” from Amazon for Arlington? Will that person be available to attend or participate in same way in a community engagement session?
 - Do you have a Communications person that would be the Arlington contact?
 - Where should we direct inquiries for vendors, suppliers and available jobs and non-profits wanting to connect with Amazon?
 - Requests for Speaking on panels or other events
- **Other**
 - Community Project