

From: Chee, Lloyd <lchee@amazon.com>
Sent: Friday, February 22, 2019 11:54 AM EST
To: Christina Winn <cwinn@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
CC: Stephen MacIsaac <smacisaac@arlingtonva.us>; Susan Stout <sstout@arlingtonva.us>
Subject: RE: Revised Performance Agreement
Attachment(s): "Amazon Draft Performance Agreement (02.22.19).docx"

Christina,

After further discussion and review, we have elected to dial back some of our earlier edits and comments, which are reflected in the attached document. Please feel free to contact me if you have any questions.

Thanks,
Lloyd

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(206) 765-5937 | lchee@amazon.com

From: Chee, Lloyd
Sent: Thursday, February 21, 2019 2:09 PM
To: 'Christina Winn' <Cwinn@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>
Subject: RE: Revised Performance Agreement

Christina,

Please find attached for your review our revisions to the Accountability Agreement. One note: it appears that there was a fundamental misunderstanding about the total square footage that we'll be building out. Our current plans are for 4M sq. ft., although there are scenarios where we may build an additional 2M sq. ft. Given this, we feel it is more appropriate to have the agreement reflect the initially planned 4M. There is no change to our plans for headcount ramp, though, so we will grow HQ2 as we originally planned for.

Apologies for the misunderstanding. Please contact me if you have any questions. Thank you.

Lloyd

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From: Christina Winn <Cwinn@arlingtonva.us>
Sent: Wednesday, February 20, 2019 7:05 AM
To: Chee, Lloyd <lchee@amazon.com>; Sullivan, Holly <hollyss@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>
Subject: RE: Revised Performance Agreement

Thanks Lloyd – I just found out that I need to send the materials to our County Manager by Thursday night. We are going to closed session early next week to go over the agreement with the Board....just hoping you can put this at the top of your list so hopefully we can get this wrapped up!

Sorry!
Christina

From: Chee, Lloyd [<mailto:lchee@amazon.com>]
Sent: Tuesday, February 19, 2019 2:06 PM
To: Christina Winn <Cwinn@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>
Subject: RE: Revised Performance Agreement

Thank you, Christina! We'll take a look and get back to you soon.

Lloyd

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From: Christina Winn <Cwinn@arlingtonva.us>
Sent: Tuesday, February 19, 2019 10:01 AM
To: Sullivan, Holly <hollyss@amazon.com>; Chee, Lloyd <lchee@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>

Subject: Revised Performance Agreement

Lloyd – please find attached the revised performance agreement based on our previous discussion. Please let us know if you have any questions.

Hoping we are getting to the finish line!

Christina



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