

From: Christina Winn
Sent: Tuesday, March 05, 2019 10:45 AM EST
To: Chee, Lloyd <lchee@amazon.com>; Stephen MacIsaac <smacisaac@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
CC: Susan Stout <sstout@arlingtonva.us>; Alexander Iams <aiams@arlingtonva.us>
Subject: RE: Minor Edits to Performance Agreement
Attachment(s): "Amazon Final Performance Agreement _Amazon_03_16_19.docx"

Thank you Lloyd for getting this done! Attached is the final agreement that will be on the March 16th County Board agenda. The agreement is posted on our website <https://www.arlingtonva.us/amazon/> (under Proposals) and the County will be sending emails to stakeholders and press later today.

Let me know if you have any questions.
Christina

From: Chee, Lloyd [mailto:lchee@amazon.com]
Sent: Monday, March 4, 2019 12:59 PM
To: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Christina Winn <Cwinn@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
Cc: Susan Stout <Sstout@arlingtonva.us>; Alexander Iams <Aiams@arlingtonva.us>
Subject: RE: Minor Edits to Performance Agreement

No objections. Thank you for catching that.

Lloyd

Lloyd A. Chee | Corporate Counsel | [Amazon.com](https://www.amazon.com)
(206) 765-5937 | lchee@amazon.com

From: Stephen MacIsaac <Smacisaac@arlingtonva.us>
Sent: Monday, March 4, 2019 9:57 AM
To: Chee, Lloyd <lchee@amazon.com>; Christina Winn <Cwinn@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
Cc: Susan Stout <Sstout@arlingtonva.us>; Alexander Iams <Aiams@arlingtonva.us>
Subject: RE: Minor Edits to Performance Agreement

Lloyd

Thanks for the quick response. One clean up I noticed was the extra "controls" in the definition of "affiliate." Unless there is objection, I will remove it.

"Affiliate" means any entity that directly or indirectly through one or more intermediaries controls, **controls**, is controlled by or is under common control with Amazon.

Stephen A. MacIsaac
Arlington County Attorney
2100 Clarendon Boulevard
Suite 403
Arlington, Virginia 22201
703-228-3100 office
703-228-7106 fax

From: Chee, Lloyd [mailto:lchee@amazon.com]
Sent: Monday, March 4, 2019 12:01 PM
To: Christina Winn <Cwinn@arlingtonva.us>; Sullivan, Holly <hollyss@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>; Alexander Iams <Aiams@arlingtonva.us>
Subject: RE: Minor Edits to Performance Agreement

Christina,

Please find attached a further revised document. I accepted all of your comments (all acceptable to us), and made a few revisions to one of the recitals, to ensure it was consistent with our earlier agreed-upon revisions. Please contact me if you have any questions.

Thanks,

Lloyd

Lloyd A. Chee | Corporate Counsel | [Amazon.com](https://www.amazon.com)
(206) 765-5937 | lchee@amazon.com

From: Christina Winn <Cwinn@arlingtonva.us>
Sent: Monday, March 4, 2019 5:55 AM
To: Chee, Lloyd <lchee@amazon.com>; Sullivan, Holly <hollyss@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>; Alexander Iams <Aiams@arlingtonva.us>
Subject: RE: Minor Edits to Performance Agreement

Hi Lloyd – Hope you made it back safely from the reserves. We would love to get this wrapped up today – the Board really would like to post the agreement publicly as soon as possible. Let me know if you want to schedule a call (as soon as you dig out of your email).

Thanks
Christina

From: Christina Winn
Sent: Thursday, February 28, 2019 3:58 PM
To: 'Chee, Lloyd' <lchee@amazon.com>; 'Sullivan, Holly' <hollyss@amazon.com>
Cc: Stephen MacIsaac <Smacisaac@arlingtonva.us>; Susan Stout <Sstout@arlingtonva.us>; Alexander Iams <Aiams@arlingtonva.us> <Aiams@arlingtonva.us>
Subject: Minor Edits to Performance Agreement

Lloyd -

As I mentioned to Holly, after review with our leadership earlier this week we have made a couple of minor edits to the performance agreement. They are:

- Section 9(o) – Confidentiality – clarified the language to show what we would release in the event of a FOIA request – essentially says the same thing just reworded
- Section 9(q) – Dispute Resolution – fixed a typo
- Section 9(v) – Limitations of Liability – added the County and IDA

We are happy to jump on a call to discuss any of the above changes - let me know and I can arrange a conference call.

Thanks
Christina



Christina M. Winn
Director, Business Investment Group
Arlington Economic Development
1100 N Glebe Rd Suite 1500
Arlington, VA 22201
D: 703.228.0801 | C: 703.881.6736 cwinn@arlingtonva.us
[Follow me on twitter @Winn_Biz](#)

Any email sent to/from Arlington County email addresses may be subject to disclosure under the Freedom of Information Act (FOIA).