

From: Christina Winn

Sent: Tuesday, April 10, 2018 12:48 PM EDT

To: ruyar@amazon.com <ruyar@amazon.com>; charltc@amazon.com <charltc@amazon.com>

CC: Natalie Monkou <nmonkou@arlingtonva.us>; Sindy Yeh (Syeh@arlingtonva.us) <syeh@arlingtonva.us>

Subject: Start Up Arlington

Attachment(s): "SA Partner Benefits Document.pdf"

Hi Rob and Candice –

We met a couple months ago with Sindy Yeh and Victor Hoskins from AED. Of the many things that were covered that day, we had discussed your interest in learning more about our Start Up Arlington contest. We are getting ready to officially launch the contest at the Collision conference in May in New Orleans and would love to have you as a partner. This year we are focusing on Rosslyn – Spaces has committed to provide co-working space, and Marriott will be providing residential space for our winner (start up contest winners must be from outside the DMV area). We are also in talks with Graham Holdings to be capital sponsor. Rosslyn BID, Arlington Transportation Partners have also both signed on again. Attached is information on sponsorships and the associated media exposure – which is growing each year!

Are you interested in being a partner? We can get on a call and walk through how the program works and benefits associated if that would help.

Also, Im going to send a separate email making an introduction to Andrew Mckenna from Graham Holdings in Rosslyn (Donald Graham formerly Washington Post). Graham Holdings has a venture arm that I thought would be good for you to know here locally.

Best,

Christina



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