From: Christina Winn

Sent: Wednesday, November 14, 2018 10:12 AM EST

To: Matingou, Belinda <matingb@amazon.com>; Metcalf, Jessie <jessmet@amazon.com> **CC:** Alex Taylor <etaylor@arlingtonva.us>; Natalie Monkou <nmonkou@arlingtonva.us>

Subject: RE: Arlington County Economic Development & AWS CloudStart

Oops and sorry – thanks Jesse for the intro – we would love to identify more opportunities to work with Amazon. Sorry I'm a little tired from yesterday's announcement. ©

From: Christina Winn

Sent: Wednesday, November 14, 2018 10:11 AM

To: 'Matingou, Belinda' <matingb@amazon.com>; Metcalf, Jessie <jessmet@amazon.com> Cc: Alex Taylor <etaylor@arlingtonva.us>; Natalie Monkou <nmonkou@arlingtonva.us>

Subject: RE: Arlington County Economic Development & AWS CloudStart

Hi Belinda – We are definitely interested in learning more. Alex Taylor and Natalie Monkou on my team work with many entrepreneurs and tech companies. Alex, do you mind setting up a time next week that we can all connect?

Thanks Christina

From: Matingou, Belinda [mailto:matingb@amazon.com]

Sent: Tuesday, November 13, 2018 5:01 PM

To: Metcalf, Jessie <jessmet@amazon.com>; Christina Winn <cwinn@arlingtonva.us>

Subject: Arlington County Economic Development & AWS CloudStart

Jessie,

Thank you for the kind introduction.

Christina.

I look forward to meeting you to understand your priorities and how AWS can support your efforts through our CloudStart program. I have attached an overview of our program for your information. I can meet you by phone early next week or at your office the first week of December.

Best regards, Belinda

Belinda J Matingou

Business Development Manager
Worldwide Public Sector | International Expansion Team
Amazon Web Services
matingb@amazon.com
M: (571) 495-5776





From: Metcalf, Jessie

Sent: Tuesday, November 13, 2018 4:45 PM

To: Christina Winn < Cwinn@arlingtonva.us>; Matingou, Belinda < matingb@amazon.com>

Subject: Re: Combatting Homelessness in Arlington County - Approach for next week's working session

Christina.

I'd like to introduce you virtually to Belinda Matingou who leads our CloudStart program, the program I mentioned that allows customers like Arlington County to incentivize strategic economic development. Even before the announcement about HQ2 I wanted to connect the two of you, now I know you'll have a lot more to talk about.

Thanks, Jessie

From: Christina Winn < Cwinn@arlingtonva.us > Date: Tuesday, October 16, 2018 at 9:23 AM To: "Metcalf, Jessie" < essmet@amazon.com >

Subject: Combatting Homelessness in Arlington County - Approach for next week's working session

Hi Jesse – I was on the call last week with Jack, Anita and your team and saw the follow up email. Do you have a few minutes to talk?

Thanks Christina



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