

From: Alex Taylor <etaylor@arlingtonva.us>
Sent: Wednesday, November 14, 2018 10:18 AM EST
To: Christina Winn <cwinn@arlingtonva.us>; Matingou, Belinda <matingb@amazon.com>; Metcalf, Jessie <jessmet@amazon.com>
CC: Natalie Monkou <nmonkou@arlingtonva.us>
Subject: RE: Arlington County Economic Development & AWS CloudStart

Belinda –

Great to digitally meet you. I'd be happy to coordinate a call next week. It might be tough with the short week (our offices are closed Thursday and Friday) but if you have any time on Monday-Wednesday to sync that would be great. If not, we can target the following week.

On our end, it looks like Tuesday 10:30 – 1:00 and 2:00 – 3:00 EST and anytime Wednesday after 11 would work. Let me know!

Alex

From: Christina Winn
Sent: Wednesday, November 14, 2018 10:13 AM
To: Matingou, Belinda <matingb@amazon.com>; Metcalf, Jessie <jessmet@amazon.com>
Cc: Alex Taylor <etaylor@arlingtonva.us>; Natalie Monkou <nmonkou@arlingtonva.us>
Subject: RE: Arlington County Economic Development & AWS CloudStart

Oops and sorry – thanks Jesse for the intro – we would love to identify more opportunities to work with Amazon. Sorry I'm a little tired from yesterday's announcement. ☺

From: Christina Winn
Sent: Wednesday, November 14, 2018 10:11 AM
To: 'Matingou, Belinda' <matingb@amazon.com>; Metcalf, Jessie <jessmet@amazon.com>
Cc: Alex Taylor <etaylor@arlingtonva.us>; Natalie Monkou <nmonkou@arlingtonva.us>
Subject: RE: Arlington County Economic Development & AWS CloudStart

Hi Belinda – We are definitely interested in learning more. Alex Taylor and Natalie Monkou on my team work with many entrepreneurs and tech companies. Alex, do you mind setting up a time next week that we can all connect?

Thanks
Christina

From: Matingou, Belinda [mailto:matingb@amazon.com]
Sent: Tuesday, November 13, 2018 5:01 PM
To: Metcalf, Jessie <jessmet@amazon.com>; Christina Winn <Cwinn@arlingtonva.us>
Subject: Arlington County Economic Development & AWS CloudStart

Jessie,

Thank you for the kind introduction.

Christina,

I look forward to meeting you to understand your priorities and how AWS can support your efforts through our CloudStart program. I have attached an overview of our program for your information. I can meet you by phone early next week or at your office the first week of December.

Best regards, Belinda

Belinda J Matingou
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aws  **CERTIFIED**

From: Metcalf, Jessie

Sent: Tuesday, November 13, 2018 4:45 PM

To: Christina Winn <Cwinn@arlingtonva.us>; Matingou, Belinda <matingb@amazon.com>

Subject: Re: Combatting Homelessness in Arlington County - Approach for next week's working session

Christina,

I'd like to introduce you virtually to Belinda Matingou who leads our CloudStart program, the program I mentioned that allows customers like Arlington County to incentivize strategic economic development. Even before the announcement about HQ2 I wanted to connect the two of you, now I know you'll have a lot more to talk about.

Thanks,
Jessie

From: Christina Winn <Cwinn@arlingtonva.us>

Date: Tuesday, October 16, 2018 at 9:23 AM

To: "Metcalf, Jessie" <jessmet@amazon.com>

Subject: Combatting Homelessness in Arlington County - Approach for next week's working session

Hi Jesse – I was on the call last week with Jack, Anita and your team and saw the follow up email. Do you have a few minutes to talk?

Thanks
Christina



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