From: Midkiff, Scott <midkiff@vt.edu>

Sent: Wednesday, November 28, 2018 12:23 AM EST

To: Dubois, Kelley <duboiskd@amazon.com>; Jack Belcher <jbelcher@arlingtonva.us>

CC: John Bayliss <jbayliss@arlingtonva.us>; Davis, Todd <tgdavis@amazon.com>; Goodson, Christopher

<chrisg@amazon.com>
Subject: RE: Introduction
Attachment(s): "smime.p7m"

Kelley,

Since you copied Chris Goodson, I suspect my name may have come up if you were involved in the AWS partnership with the Virginia Cyber Range. I did connect with Kyle Hawkins today.

Best regards.

Scott

From: Dubois, Kelley <duboiskd@amazon.com> Sent: Tuesday, November 27, 2018 4:39 PM

To: Jack Belcher <jbelcher@arlingtonva.us>; Midkiff, Scott <midkiff@vt.edu>

Cc: John Bayliss <a href="mailto:jbayliss@arlingtonva.us">jbayliss@arlingtonva.us</a>; Davis, Todd <a href="mailto:tgdavis@arlazon.com">tgdavis@arlazon.com</a>; Goodson, Christopher<a href="mailto:christ@arlazon.com">christ@arlazon.com</a>

Subject: RE: Introduction

Thanks Jack and nice to meet you Scott....though your name sounds really familiar and I feel like our paths have crossed before.

At any rate, unfortunately I am not attending re:Invent; however, our Southeast Regional Sales Leader (Todd Davis) is there. With all of the sessions and events happening there, I am hopeful schedules will allow for a meeting while there.

Thanks, Kelley

## Kelley DuBois | Amazon Web Services

Sr. SLG Enteprise Account Executive, VA, MD and DE <a href="mailto:duboiskd@amazon.com">duboiskd@amazon.com</a>
757-535-3453



From: Jack Belcher < <u>ibelcher@arlingtonva.us</u>>
Sent: Tuesday, November 27, 2018 1:20 PM
To: Dubois, Kelley < <u>duboiskd@amazon.com</u>>

Cc: Midkiff, Scott <midkiff@vt.edu>; John Bayliss <jbayliss@arlingtonva.us>

Subject: Introduction

Kelley, not sure if you are attending the AWS-Reinvent? If you are I wanted to introduce you and your team to Scott Midkiff, VP of Technology at Virginia Tech who also is attending the conference. We work very close with Scott and his team on a variety of Arlington initiatives. I thought it would be good for your team to meet him.

Jack

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