

**From:** Burns, Casey <cjburns@amazon.com>  
**Sent:** Sunday, November 18, 2018 1:16 AM EST  
**To:** Jack Belcher <jbelcher@arlingtonva.us>; Bhatt, Hardik <hvbhatt@amazon.com>  
**CC:** Dubois, Kelley <duboiskd@amazon.com>; Davis, Todd <tgdavis@amazon.com>; Holly Hartell <hhartell@arlingtonva.us>  
**Subject:** Re: Health Equity Question

Hi Jack,

Nice to connect with you again. I'm also quite excited about the conversations around homelessness and social service delivery our teams are having. We had a very productive follow-up meeting with Chris Green last week on next steps.

Across AWS, Amazon, the partnership with Berkshire/JPMorgan/Amazon, and more we've got a lot of really interesting things going on in related to healthcare transformation.

I recall we very briefly touched upon telehealth as part of the in-person session we had with Anita but we did not have an opportunity to dive deep in that area. Could you and I find some time to discuss?

Cheers,  
Casey

---

**From:** Jack Belcher <jbelcher@arlingtonva.us>  
**Date:** Saturday, November 17, 2018 at 5:29 PM  
**To:** "Bhatt, Hardik" <hvbhatt@amazon.com>, Casey Burns <cjburns@amazon.com>  
**Cc:** Kelley Dubois <duboiskd@amazon.com>, "Davis, Todd" <tgdavis@amazon.com>, Holly Hartell <Hhartell@arlingtonva.us>  
**Subject:** RE: Health Equity Question

Thank you so much Hardik for the introduction. Casey, would like to understand more about all the good things AWS is doing in this area.

As Hardik may have noted we are purposefully leveraging our government owned fiber and wireless infrastructure to serve as a platform to address health equity in our community. Specifically, the topic of how we may extend new telehealth strategies. We have had some very productive discussions with regard to homelessness with the AWS team, and most recently excited about the efforts of Dr. Gawande to rethink the delivery of medical care.

We would like to explore further what future synergies might be possible.

Jack

---

**From:** Bhatt, Hardik [mailto:hvbhatt@amazon.com]  
**Sent:** Saturday, November 17, 2018 7:31 PM  
**To:** Burns, Casey <cjburns@amazon.com>; Jack Belcher <jbelcher@arlingtonva.us>  
**Cc:** Dubois, Kelley <duboiskd@amazon.com>; Davis, Todd <tgdavis@amazon.com>  
**Subject:** Re: Health Equity Question

It would help to have Jack on the email 😊.

Jack <> Casey

-- Hardik Bhatt  
Leader, smart cities & mobility verticals  
World wide public sector / US state & local governments  
847.846.4071 (m)

On Nov 17, 2018, at 10:23 AM, Bhatt, Hardik <[hvbhatt@amazon.com](mailto:hvbhatt@amazon.com)> wrote:

Hi Casey,  
Please meet Jack Belcher, who you may already know, CIO for Arlington County. He is interested in knowing more about Amazon/Chase/Buffer healthcare initiative and see if there potential synergies between that and what Arlington county is doing.

Hi Jack,  
Casey leads HHS vertical for AWS State & Local Government team.

Hardik Bhatt  
Leader, Smart Cities and Mobility verticals  
World Wide Public Sector – State & Local Governments  
Amazon Web Services  
+1.847.846.4071 (m)

---

**From:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>  
**Date:** Saturday, November 17, 2018 at 9:12 AM  
**To:** Hardik Bhatt <[hvbhatt@amazon.com](mailto:hvbhatt@amazon.com)>  
**Subject:** Re: Health Equity Question

Hardik, thank you so much for the response on the weekend. Yes, i would very much appreciate the introduction. I believe the other discussions we have had with AWS with regard to Homeless and other IoT initiatives might be further informed by such a discussion.

This is the video that prompted my inquiry. He quite a compelling and knowledgeable speaker.  
<https://www.aspenideas.org/session/conversation-surgeon-author-and-researcher-atul-gawande>

Thank you so much  
Jack

Sent from my iPad

On Nov 17, 2018, at 10:01 AM, Bhatt, Hardik <[hvbhatt@amazon.com](mailto:hvbhatt@amazon.com)> wrote:

Hi Jack,  
Great to see your note. Hope all is well. And hope our team is helping with the homelessness initiative well.

Dr. Gawande is leading the Healthcare initiative for the combined effort of Amazon, Chase and Buffet. His focus is improving employee overall health benefit costs and outcomes at first. I am not sure his focus currently is community health equity.

Can I connect you with our Healthcare team for more information?

Thanks.

-- Hardik Bhatt  
Leader, smart cities & mobility verticals  
World wide public sector / US state & local governments  
847.846.4071 (m)

On Nov 17, 2018, at 8:28 AM, Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)> wrote:

Hardik, hope all is well. We are exploring initiatives to enhance our health services to the community through leveraging fiber and wireless infrastructure. I came across the work of Dr. Atul Gawande. Are his initiatives part of your AWS initiatives? We would love to see if there are any synergies.

Thanks

Jack

Sent from my iPad