

**From:** Schultz, John <schultzy@amazon.com>  
**Sent:** Tuesday, November 27, 2018 5:32 PM EST  
**To:** Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>  
**CC:** Do, Phi <phido@amazon.com>; Fontana, Brent <brentfon@amazon.com>  
**Subject:** Re: Health Equity and Fiber

Any preferences here?

Schultz, John  
[schultzy@amazon.com](mailto:schultzy@amazon.com)  
612 290-2487

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**From:** Jack Belcher <jbelcher@arlingtonva.us>  
**Date:** Tuesday, November 27, 2018 at 1:04 PM  
**To:** "Schultz, John" <schultzy@amazon.com>, "Dubois, Kelley" <duboiskd@amazon.com>  
**Cc:** "Do, Phi" <phido@amazon.com>, "Fontana, Brent" <brentfon@amazon.com>, Lou Michael <lmichael@arlingtonva.us>, Richard Sternitzke <rsternitzke@arlingtonva.us>  
**Subject:** RE: Health Equity and Fiber

John,

Thursday at noon eastern time, after 4 pm would work

Friday after 4 pm  
Monday 8 to 10 am, after 3pm

All East Coast time

Jack

Jack Belcher  
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2100 Clarendon Boulevard  
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**From:** Schultz, John [mailto:schultzy@amazon.com]  
**Sent:** Tuesday, November 27, 2018 3:57 PM  
**To:** Jack Belcher <jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>  
**Cc:** Do, Phi <phido@amazon.com>; Fontana, Brent <brentfon@amazon.com>  
**Subject:** Re: Health Equity and Fiber

Kelley, thanks for the virtual introduction.

Jack, what times work for you in the next few days?

I am on the road on Wednesday so anytime work for you on Thursday or Friday this week?

Schultz, John  
[schultzy@amazon.com](mailto:schultzy@amazon.com)  
612 290-2487

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**From:** Jack Belcher <jbelcher@arlingtonva.us>  
**Date:** Tuesday, November 27, 2018 at 12:49 PM  
**To:** "Dubois, Kelley" <duboiskd@amazon.com>  
**Cc:** "Do, Phi" <phido@amazon.com>, "Schultz, John" <schultzy@amazon.com>, "Fontana, Brent" <brentfon@amazon.com>  
**Subject:** RE: Health Equity and Fiber

Thank you Kelley

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**From:** Dubois, Kelley [<mailto:duboiskd@amazon.com>]

**Sent:** Tuesday, November 27, 2018 3:48 PM

**To:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>

**Cc:** Do, Phi <[phido@amazon.com](mailto:phido@amazon.com)>; Schultz, John <[schultzj@amazon.com](mailto:schultzj@amazon.com)>; Fontana, Brent <[brentfon@amazon.com](mailto:brentfon@amazon.com)>

**Subject:** Health Equity and Fiber

Jack

I have spoken with our Fiber/Transport Solutions/Systems Networking team (cc'd above) about your project. They are excited at the possibility of working with you and would love to connect with you to discuss your specific requirements and asks and how/where AWS can assist. Understanding your timeframe, they will be reaching out to you directly to schedule a call and a meeting. Stay tuned J

Thanks,

Kelley

**Kelley DuBois | Amazon Web Services**

Sr. SLG Enterprise Account Executive, VA, MD and DE

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757-535-3453



On Nov 17, 2018, at 8:28 AM, Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)> wrote:

Hardik, hope all is well. We are exploring initiatives to enhance our health services to the community through leveraging fiber and wireless infrastructure. I came across the work of Dr. Atul Gawande. Are his initiatives part of your AWS initiatives? We would love to see if there are any synergies.

Thanks

Jack

Sent from my iPad