From: Do, Phi <phido@amazon.com>

Sent: Tuesday, November 27, 2018 7:01 PM EST

To: Fontana, Brent <a href="mailto:Schultz">brentfon@amazon.com</a>; Schultz, John <a href="mailto:Schultz">schultz</a>, gamazon.com</a>; Jack Belcher

<jbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>

Subject: RE: Health Equity and Fiber

How about Thursday at 4:30p ET?

From: Fontana, Brent

Sent: Tuesday, November 27, 2018 5:34 PM

To: Schultz, John <schultzy@amazon.com>; Jack Belcher <ipbelcher@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>

Cc: Do, Phi <phido@amazon.com> Subject: RE: Health Equity and Fiber

I like Thursday 4pm best

From: Schultz, John <<u>schultzy@amazon.com</u>> Sent: Tuesday, November 27, 2018 3:32 PM

**To:** Jack Belcher < <u>ibelcher@arlingtonva.us</u>>; Dubois, Kelley < <u>duboiskd@amazon.com</u>> **Cc:** Do, Phi < <u>phido@amazon.com</u>>; Fontana, Brent < <u>prentfon@amazon.com</u>>

Subject: Re: Health Equity and Fiber

Any preferences here?

Schultz, John schultzy@amazon.com 612 290-2487

From: Jack Belcher <ibecomes a single sign of the sig

To: "Schultz, John" <schultzy@amazon.com>, "Dubois, Kelley" <duboiskd@amazon.com>

Cc: "Do, Phi" <phido@amazon.com>, "Fontana, Brent" brentfon@amazon.com>, Lou Michael lmichael@arlingtonva.us>,

Richard Sternitzke <a href="mailto:rsternitzke@arlingtonva.us">rsternitzke@arlingtonva.us</a>

Subject: RE: Health Equity and Fiber

John,

Thursday at noon eastern time, after 4 pm would work

Friday after 4 pm Monday 8 to 10 am, after 3pm

All East Coast time

Jack

Jack Belcher Chief Information Officer Department of Technology Services Suite 612 2100 Clarendon Boulevard Arlington, Virginia 22201 Office: (703) 228-3220 www.ArlingtonVa.US

From: Schultz, John [mailto:schultzy@amazon.com]

Sent: Tuesday, November 27, 2018 3:57 PM

To: Jack Belcher < ibelcher@arlingtonva.us >; Dubois, Kelley < duboiskd@amazon.com >

Cc: Do, Phi phido@amazon.com
; Fontana, Brent <</pre>
brentfon@amazon.com

Subject: Re: Health Equity and Fiber

Kelley, thanks for the virtual introduction.

Jack, what times work for you in the next few days?

I am on the road on Wednesday so anytime work for you on Thursday or Friday this week?

Schultz, John

schultzy@amazon.com

612 290-2487

From: Jack Belcher <a href="mailto:belcher@arlingtonva.us">bate: Tuesday, November 27, 2018 at 12:49 PM To: "Dubois, Kelley" <a href="mailto:duboiskd@amazon.com">duboiskd@amazon.com</a>

Cc: "Do, Phi" <phido@amazon.com>, "Schultz, John" <schultzy@amazon.com>, "Fontana, Brent"

<br/><br/>brentfon@amazon.com>

Subject: RE: Health Equity and Fiber

Thank you Kelley

Jack Belcher Chief Information Officer Department of Technology Services Suite 612 2100 Clarendon Boulevard Arlington, Virginia 22201 Office: (703) 228-3220 www.ArlingtonVa.US

From: Dubois, Kelley [mailto:duboiskd@amazon.com]

**Sent**: Tuesday, November 27, 2018 3:48 PM **To**: Jack Belcher < <u>ibelcher@arlingtonva.us</u>>

Cc: Do, Phi hi hi hido@amazon.com; Schultz, John <<p>hido@amazon.com; Fontana, Brent <</p>hido@amazon.comportana, Brent hido@amazon.comhido@amazon.

Subject: Health Equity and Fiber

Jack

I have spoken with our Fiber/Transport Solutions/Systems Networking team (cc'd above) about your project. They are excited at the possibility of working with you and would love to connect with you to discuss your specific requirements and asks and how/where AWS can assist. Understanding your timeframe, they will be reaching out to you directly to schedule a call and a meeting. Stay tuned J

Thanks, Kelley

## Kelley DuBois | Amazon Web Services

Sr. SLG Enteprise Account Executive, VA, MD and DE duboiskd@amazon.com 757-535-3453



On Nov 17, 2018, at 8:28 AM, Jack Belcher <a href="mailto:belcher@arlingtonva.us">belcher@arlingtonva.us</a> wrote:

Hardik, hope all is well. We are exploring initiatives to enhance our health services to the community through leveraging fiber and wireless infrastructure. I came across the work of Dr. Atul Gawande. Are his initiatives part of your AWS initiatives? We would love to see if there are any synergies.

Thanks

Jack

Sent from my iPad