

**From:** Fontana, Brent <brentfon@amazon.com>  
**Sent:** Friday, January 11, 2019 12:50 PM EST  
**To:** Jack Belcher <jbelcher@arlingtonva.us>; Schultz, John <schultz@amazon.com>; Verhoff, Bill <verhoff@amazon.com>  
**CC:** Dwyer, Seth <sdwyer@amazon.com>; Richard Sternitzke <rsternitzke@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>; John Bayliss <jbayliss@arlingtonva.us>  
**Subject:** RE: Arlington Network Maps

Jack – Thanks for reaching out.

Bill Verhoff from my team is planning to be out in your neck of the woods Wednesday Jan 30<sup>th</sup> to Feb 1<sup>st</sup> conducting Amazon site walks and visits for our locations there, and would love to get time with you and the CA team.

I've added Bill to this message you can coordinate dates, times etc.

-B

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**From:** Jack Belcher <jbelcher@arlingtonva.us>  
**Sent:** Thursday, January 10, 2019 8:00 PM  
**To:** Schultz, John <schultz@amazon.com>  
**Cc:** Fontana, Brent <brentfon@amazon.com>; Dwyer, Seth <sdwyer@amazon.com>; Richard Sternitzke <rsternitzke@arlingtonva.us>; Dubois, Kelley <duboiskd@amazon.com>; John Bayliss <jbayliss@arlingtonva.us>  
**Subject:** RE: Arlington Network Maps

John,  
I wanted to check in. My boss, the County Manager, is asking is there interest in our infrastructure. I know it is premature but some indication of interest and your terms of use will greatly assist us in working with our counsel to arrive at a proposal that satisfies both our interests.

Jack

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**From:** Schultz, John [<mailto:schultz@amazon.com>]  
**Sent:** Friday, December 28, 2018 11:06 AM  
**To:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>  
**Cc:** Fontana, Brent <[brentfon@amazon.com](mailto:brentfon@amazon.com)>; Dwyer, Seth <[sdwyer@amazon.com](mailto:sdwyer@amazon.com)>; Richard Sternitzke <[rsternitzke@arlingtonva.us](mailto:rsternitzke@arlingtonva.us)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>  
**Subject:** RE: Arlington Network Maps

Yes please Jack. And can you highlight where you have spare conduit available?

John Schultz  
612 290-2487  
[schultz@amazon.com](mailto:schultz@amazon.com)

On Dec 28, 2018 8:23 AM, Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)> wrote:

John, checking in to see if you need the kmz files, I assume you will.  
Jack

Jack Belcher  
Chief Information Officer  
Department of Technology Services  
Suite 612  
2100 Clarendon Boulevard  
Arlington, Virginia 22201  
Office: (703) 228-3220  
[www.ArlingtonVa.US](http://www.ArlingtonVa.US)

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**From:** Jack Belcher  
**Sent:** Thursday, December 20, 2018 1:15 PM  
**To:** 'Schultz, John' <[schultz@amazon.com](mailto:schultz@amazon.com)>  
**Cc:** Fontana, Brent <[brentfon@amazon.com](mailto:brentfon@amazon.com)>; Dwyer, Seth <[sdwyer@amazon.com](mailto:sdwyer@amazon.com)>; Dubois, Kelley <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>; Richard Sternitzke ([rsternitzke@arlingtonva.us](mailto:rsternitzke@arlingtonva.us)) <[rsternitzke@arlingtonva.us](mailto:rsternitzke@arlingtonva.us)>  
**Subject:** FW: Arlington Network Maps

John, here is a high level map, we have a .kmz map if you want it.

Jack Belcher  
Chief Information Officer  
Department of Technology Services  
Suite 612  
2100 Clarendon Boulevard  
Arlington, Virginia 22201  
Office: (703) 228-3220  
[www.ArlingtonVa.US](http://www.ArlingtonVa.US)

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**From:** Richard Sternitzke  
**Sent:** Monday, December 17, 2018 12:22 PM  
**To:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>  
**Cc:** John Bayliss <[jbayliss@arlingtonva.us](mailto:jbayliss@arlingtonva.us)>; Laura Szlavin <[Lszlavin@arlingtonva.us](mailto:Lszlavin@arlingtonva.us)>; David Doulong <[Ddoulong@arlingtonva.us](mailto:Ddoulong@arlingtonva.us)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>  
**Subject:** RE: Arlington Network Maps

All,  
Here is the unicolor "small" copy of the network map. Please do not distribute until we have a fully signed NDA in our hands.

Best,  
Rick S.

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**From:** Jack Belcher  
**Sent:** Monday, December 17, 2018 12:06 PM  
**To:** Richard Sternitzke <[rsternitzke@arlingtonva.us](mailto:rsternitzke@arlingtonva.us)>  
**Cc:** John Bayliss <[jbayliss@arlingtonva.us](mailto:jbayliss@arlingtonva.us)>; Laura Szlavin <[Lszlavin@arlingtonva.us](mailto:Lszlavin@arlingtonva.us)>; David Doulong <[Ddoulong@arlingtonva.us](mailto:Ddoulong@arlingtonva.us)>; Holly Hartell <[Hhartell@arlingtonva.us](mailto:Hhartell@arlingtonva.us)>  
**Subject:** Fwd: Arlington Network Maps

Begin forwarded message:

**From:** "Schultz, John" <[schultzj@amazon.com](mailto:schultzj@amazon.com)>  
**Date:** December 17, 2018 at 12:01:01 PM EST  
**To:** Jack Belcher <[jbelcher@arlingtonva.us](mailto:jbelcher@arlingtonva.us)>  
**Cc:** "Fontana, Brent" <[brentfon@amazon.com](mailto:brentfon@amazon.com)>, "Dwyer, Seth" <[sdwyer@amazon.com](mailto:sdwyer@amazon.com)>, "Dubois, Kelley" <[duboiskd@amazon.com](mailto:duboiskd@amazon.com)>  
**Subject:** Arlington Network Maps

Jack, I understand we have the NDA in place.

Can you please provide the network mapping information that we discussed on our first call so we can review and start some discussions on where we might be able to work together?

As we discussed we are interested in both available conduit and fiber cable.

Looking forward to your response.

John Schultz  
Manager-Transport Services-America's  
[schultzj@amazon.com](mailto:schultzj@amazon.com)  
612 290-2487