From: John Bayliss

Sent: Monday, December 17, 2018 12:05 PM EST To: Dubois, Kelley <duboiskd@amazon.com>

CC: Anil Gupta <agupta@arlingtonva.us>; Richard Sternitzke <rsternitzke@arlingtonva.us> **Subject:** RE: 300+ Free Digital Training Courses and New Machine Learning Offering

That is fine with me, I have a hard stop at 2.

John

From: Dubois, Kelley [mailto:duboiskd@amazon.com]

Sent: Monday, December 17, 2018 11:11 AM To: John Bayliss <ibayliss@arlingtonva.us>

Subject: Re: 300+ Free Digital Training Courses and New Machine Learning Offering

Can we move today's meeting to 1:30 instead of 1?

Sent from my iPhone

On Dec 11, 2018, at 11:42 AM, John Bayliss \(\frac{bayliss@arlingtonva.us}{} \) wrote:

Sure, let me know when you will be available.

John

From: Dubois, Kelley [mailto:duboiskd@amazon.com]

Sent: Tuesday, December 11, 2018 9:36 AM

To: John Bayliss jbayliss@arlingtonva.us; Anil Gupta Agupta@arlingtonva.us>
Subject: RE: 300+ Free Digital Training Courses and New Machine Learning Offering

That is awesome to hear John!!! I will be in the area next week. Would you like to catch up on Monday?

Thanks, Kelley

Kelley DuBois | Amazon Web Services

Sr. SLG Enteprise Account Executive, VA, MD and DE duboiskd@amazon.com

From: John Bayliss <<u>ibayliss@arlingtonva.us</u>> Sent: Monday, December 3, 2018 2:51 PM

To: Dubois, Kelley <<u>duboiskd@amazon.com</u>>; Anil Gupta <<u>Agupta@arlingtonva.us</u>> **Subject:** RE: 300+ Free Digital Training Courses and New Machine Learning Offering

Hi Kelley,

re:Invent was Amazing. Anil and I have pre-ordered the "DeepRacer" League.

Let us know when you will be in the area.

John

From: Dubois, Kelley [mailto:duboiskd@amazon.com]

Sent: Monday, December 3, 2018 12:47 PM To: Anil Gupta Agupta@arlingtonva.us Cc: John Bayliss jbayliss@arlingtonva.us

Subject: 300+ Free Digital Training Courses and New Machine Learning Offering

Anil and John

Welcome back from re:Invent. I would love to catch up with you both sometime soon to get your thoughts and feedback. In the meantime, I wanted to make you aware that as part of our expanded portfolio, we're making our digital Exam Readiness courses -- previously available only to employees — free to customers and partners. These courses help learners prepare to take for AWS Certification exams, and they're built by AWS. We've also expanded our digital training portfolio with new courses, ranging from fundamental to advanced topics, covering a range of AWS services and categories, for a total portfolio of 300+ courses. Plus, we added dozens of new courses during re:Invent as new AWS services were launched in keynotes. Combined with our enhanced user experience, we've significantly expanded our capabilities on <a href="https://www.aws.new.new.aws.new.new.aws.new.aws.new.new.aws.new.new.aws.new.aws.new.new.aws.new.n

--Kelley