



Kim Majerus-Skonie

US State, Local Government and Vertical Sales Amazon Web Services, Worldwide Public Sector

Kim Majerus-Skonie leads the Amazon Web Services (AWS) state and local government organization. Her sales organization includes GovTech ISV's, solution and vertical strategy leaders who focus on Health and Human Services, Justice and Public Safety, Transportation and the Internet of Things for state and local government customers.

Prior to joining AWS, Kim spent 16 years at Cisco Systems in the US and Europe. She served as Vice President of Cisco Public Sector for US State, Local and Education Market Segment. Prior to moving to public sector, Kim held positions in engineering, service provider sales, partner channels, global channels and General Manager for Ireland.

Kim dedicates much of her time to mentoring young woman and STEAM education in her local community. She has received many honours over the years, including State Top 50 Women in Technology, recognized as YWCA Silicon Valley leaders, and Top 50 Business Leaders in Ireland.

Kim, her husband Michael, and their two daughters live in Chicago, IL.

