

**From:** Jack Belcher <jbelcher@arlingtonva.us>  
**Sent:** Monday, March 04, 2019 8:38 PM EST  
**To:** john stephenson (johstep@amazon.com) <johstep@amazon.com>  
**Subject:** County - Amazon Relationship

John,

Hope all is well. Frank D. sends his regards. The question at hand for me is the lack of substantive progress.

Despite the wonderful interaction we experienced in December, all seems quiet on the front. Kim, herself, advocated for scheduled interactions, none have been scheduled or even discussed.

We have good meetings with Todd and his team on transportation and health care. All good and possible.

Yet, the critical discussion as to what the County and Amazon relationship may resemble are left to conjecture.

I would normally expect this to be a result of the traditional process, but in truth we need to accelerate the cadence of discussion.

We are being challenged by Our Revolution as to our strategy and frankly I have no answer. Later this month my deputy John Bayliss will be at a select invitation only conference with Teresa Carlson, and I have asked that he present the same questions.

To the point, the Manager has asked for a 'single point' of accountability as to the Amazon interaction. When can we expect that?

John, Frank tells me you are the guy. Can you provide some guidance?

Jack

Jack Belcher  
Chief Information Officer  
Arlington County  
Telephone 703 228-3220  
[www.arlingtonva.us/depts/DTS](http://www.arlingtonva.us/depts/DTS)